



**HOLY CROSS COLLEGE**  
**(AUTONOMOUS), TIRUCHIRAPPALLI –620 002 DEPARTMENT**  
**OF BUSINESS ADMINISTRATION**  
**CHOICE BASED CREDIT SYSTEM**  
**UG COURSE PATTERN**

(For candidates admitted from June 2015 onwards)

Semester	Part	Course	Title of the Course	Code	Hrs/ wk	Credits	Marks
I	I	Language	Tamil Paper-I Hindi Paper –I French Paper – I	U15TL1TAM01 U15HN1HIN01 U16FR1FRE01	6	3	100
	II	English	English Paper-I	U15EL1GEN01	6	3	100
	III	Main Core-1	Introduction to Management	U15BB1MCT01	6	5	100
	III	Allied-1	Financial Accounting	U15BB1AOT01	5	4	100
	III	Allied-2	Managerial Economics Business Mathematics & Statistics for Managers	U15BB1AOT02 U15BB1AOT02	4	3	100
	IV	Environmental Studies	Environmental Studies	U15RE1EST01	2	2	100
	IV	Value Education	Ethics/ Catechism/ Bible Studies	U15VE2LVE01 U15VE2LVC01 U15VE2LVB01	1	-	-
			<b>TOTAL</b>		30	20	600

Semester	Part	Course	Title of the Course	Code	Hrs/ wk	Credits	Marks
II	I	Language	Tamil Paper-II/ Hindi Paper –II/ French Paper – II	U15TL2TAM02 U15HN2HIN02 U16FR2FRE02	5	3	100
	II	English	English Paper-II	U15EL2GEN02	6	3	100
	III	Major Core- 2	Management Accounting	U15BB2MCT02	6	5	100
	III	Major Elective -1	Business Environment/ Office Organisation & Management	U15BB2MET01/ U15BB2MET02	4	4	100
	III	Allied-3	Business Mathematics & Statistics for Managers Business Communication Computer Application in Business Business Organization	U15BB2ACT03 U15BB2AOT03 U15CA2AOT03 U15CO2AOT03	4	3	100
	IV	Skill Based Elective -1	Soft Skill Development	U15RE2SBT01	2	2	100

	IV	Skill-based Elective-2	Rural Enrichment and sustainable Development	U15RE2SBT02	2	2	100
	IV	Value Education	Ethics/ Catechism/ Bible Studies	U15VE2LVE01 U15VE2LVC01 U15VE2LVB01	1	1	100
			TOTAL		30	24	800

Semester	Part	Course	Title of the Course	Code	Hrs/wk	Credits	Marks
III	I	Language	Tamil Paper-III/ Hindi Paper –III/ French Paper – III	U15TL3TAM03 U15HN3HIN03 U16FR3FRE03	6	3	100
	II	English	English Paper-III	U15EL3GEN03	6	3	100
	III	Major Core- 3	Quantitative Techniques	U15BB3MCT03	5	5	100
	III	Major Core- 4	Cost Accounting	U15BB3MCT04	5	5	100
	III	Allied-4	Information Technology in Business	U15BB3AOT04	4	3	100
	IV	Skill-based Elective-3	Business Ethics	U15 BB3SBT03	2	2	100
	IV	Value Education	Ethics/ Catechism/ Bible Studies	U15VE4LVE02 U15VE4LVB02 U15VE4LVC02	1	-	-
	IV	Gender Studies	Gender Studies	U15WS3GST01	1	1	100
			TOTAL		30	22	700

Semester	Part	Course	Title of the Course	Code	Hrs/wk	Credits	Marks
IV	I	Language	Tamil Paper-IV/ Hindi Paper –IV/ French Paper – IV	U15TL4TAM04 U15HN4HIN04 U16FR4FRE04	5	3	100
	II	English	English Paper-IV	U15EL4GEN04	6	3	100
	III	Major Core- 5	Production and Operation Management	U15BB4MCT05	6	5	100
	III	Major Core - 6	Marketing	U15BB4MCT06	4	4	100
	III	Major Elective -2	Company law/ Financial Management	U15BB4MET01/ U15BB4MET02	4	4	100
	III	Allied-5	Industrial Law	U15BB4AOT05	4	3	100
	IV	Value Education	Ethics/ Catechism/ Bible Studies	U15VE4LVE02 U15VE4LVC02 U15VE4LVB02	1	1	100

			TOTAL		30	23	700
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Semester	Part	Course	Title of the Course	Code	Hrs/ wk	Credits	Marks
V	III	Main Core-7	Human resources Management	U15BB5MCT07	5	4	100
	III	Major Core- 8	Retail Management	U15BB5MCT08	5	4	100
	III	Major Core- 9	Business Law	U15BB5MCT09	5	4	100
	III	Major Core- 10	Organizational Behaviour	U15BB5MCT10	5	4	100
	III	Major Elective-3	Services Marketing/ Security Analysis &Portfolio Management	U15BB5MET02/ U15BB5MET03	5	5	100
	IV	Non-Major Elective-1	Fundamentals of Event Management	U15BB5NMT01	2	2	100
	IV	Skill-based Elective-4	Event Management	U15BB5SBT04	2	2	100
	IV	Value Education	Ethics/ Catechism/ Bible Studies	U13VE6LVE03 U12VE6LVB03 U12VE6LVC03	1	-	-
			TOTAL		30	25	700

Semester	Part	Course	Title of the Course	Code	Hrs/ wk	Credits	Marks
VI	III	Main Core- 11	Strategic Management	U15BB6MCT11	6	5	100
	III	Major Core- 12	Entrepreneurial Development	U15BB6MCP12	6	5	100
	III	Major Core- 13	International Business	U15BB6MCT13	6	5	100
	III	Major Elective-4	Office Packagers/ TotalQuality Management	U15BB6MET03/ U15BB6MET04	5	5	100
	III	Non-Major Elective-2	Disaster Management	U15BB6NMT02	2	2	100
	III	Skill-based Elective-5	Business software	U15BB6SBP05	2	2	100
	IV	Skill-based Elective-6	Research Methodology	U15DS6SBT06	2	2	100
	IV	Value	Ethics III /Bible Studies III / Catechism III	U13VE6LVE03 U12VE6LVB03 U12VE6LVC03	1	-	-

	IV	Extension Activities	RESCAPES - Impact Study Project	U15RE6ETF01	-	1	100
			TOTAL		30	27	800
			Grand Total		180	141	4300

**HOLY CROSS COLLEGE (Autonomous), Tiruchirappalli - 620 002.**

**TAMIL DEPARTMENT**

**BA/ B.SC/ B.COM DEGREE**

**Part - I : Language: Tamil Paper - 1**

**Total Hours : 90**

**U15TL1TAM01**

**Hrs : 6Hrs /Wk**

**Credit : 3**

**Code :**

**Marks : 100**

**நோக்கங்கள்:**

1. தாய்மொழியை வலுவோடும், பொலிவோடும் கையாளும் வழி முறைகளைக் கண்டறியச் செய்தல்.
2. தமிழ் இலக்கியப் பரப்பையும், பாரம்பரியத்தையும் அறிமுகப்படுத்துதல்.
3. படைப்பாற்றலை வளர்த்துக் கொள்ள ஊக்கம் அளித்தல்.
4. உயர்ந்த பண்பாடுகளின் அடிப்படையில் வாழ்க்கையை அமைத்துக் கொள்ளும் உள்ளார்ந்த விருப்பத்தைத் தோற்றுவித்தல்.
5. மனித உரிமைகளை வலியுறுத்தி மனித நேயத்தை வளர்த்தல்.
6. நாம் வாழும் நாட்டையும், உலகையும் பற்றிய விழிப்புணர்வை ஊட்டி சமய நல்லிணக்கத்தையும், சமூக நல்லுறவையும் பேணிக்காக்கத் துணைப்பிரிதல்.
7. ஆரோக்கியமான சிந்தனைகள் வளர ஆக்கம் அளித்தல்.

**பயன்கள்:**

1. தற்காலத் தமிழ் இலக்கிய வரலாற்றை வளர்க்க வழிகாட்டல்.
2. மாணவர்களின் தன்னம்பிக்கையை வளர்த்தல்
3. வாழ்வியல் நெறிகளை உணர்த்தல்.
4. பிழையின்றி எழுத பேச பயிற்சி அளித்தல்.

**பாடத்திட்டம்**

**அலகு:1 செய்யுள்**

1. பாரதியார் கவிதைகள் - தமிழ்  
கண்ணன் என் சேவகன்
2. பாரதிதாசன் கவிதைகள் - உலகம் உன்னுடையது

- |                      |                           |
|----------------------|---------------------------|
| 3. உமர்கய்யாம்       | - உமர்கய்யாம் பாடல்கள்    |
| 4. பட்டுக்கோட்டையார் | - செய்யும் தொழிலே தெய்வம் |
| 5. ந. பிச்சமுர்த்தி  | - ஒளியின் அழைப்பு         |
| 6. வைரமுத்து         | - ஐந்து பெரிது ஆறு சிறிது |
| 7. சிற்பி            | - ஒரு கிராமத்து நதி       |

**அலகு:2 செய்யுள்**

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|---------------------|-------------------------------|
| 8. கல்யாணஜி         | - பேசும்பார் என் கிளி         |
| 9. நிர்மலா சுரேஷ்   | - தைலச்சிமிழும் தச்சன் மகளும் |
| 10. இரா. மீனாட்சி   | - ஒரு கோதை                    |
| 11. விஜி            | - குரங்கு மனிதன்              |
| 12. பா. சத்தியமோகன் | - எங்கெங்கு காணினும்          |
| 13. ஹைகூ கவிதைகள்   |                               |

**அலகு:3**

தமிழ் இலக்கிய வரலாறு  
20-ஆம் நூற்றாண்டு (தற்காலம்)  
தமிழாய்வுத்துறை வெளியீடு

**அலகு:4**

படைப்பிலக்கியம் - சிறுகதைத் தொகுப்பு

**அலகு:5**

பொதுப்பகுதி - கலைச்சொற்கள்  
தமிழாய்வுத்துறை வெளியீடு

**பாட நூல்கள்**

- |                      |                            |
|----------------------|----------------------------|
| செய்யுள்             | - தமிழாய்வுத்துறை வெளியீடு |
| தமிழ் இலக்கிய வரலாறு | - தமிழாய்வுத்துறை வெளியீடு |
| சிறுகதைத் தொகுப்பு   | - தமிழாய்வுத்துறை வெளியீடு |
| கலைச்சொற்கள்         | - தமிழாய்வுத்துறை வெளியீடு |

(for the candidates admitted from June 2015 onwards)  
HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPPALLI-620002

DEPARTMENT OF HINDI  
PART – I LANGUAGE HINDI FOR B.A, B.Sc & B.Com

HINDI PAPER-I SHORT STORY, PROSE,  
GRAMMAR SEMESTER – I

CODE: U15HN1HIN01

HRS/WEEK : 6

MARKS : 100

CREDITS : 3

UNIT – I : Purasakar, Sukamaya Jeevan, Ganga Singh, Machuye Ki Beti,  
Maharaj Ka Ilaj

UNIT- II : Maatru vandana, Chandini, Thitalii, Divali, Seekho.

UNIT- III :Sadak Ke Niyam, Bhagavan mahaveer, Prithvi Ka  
swarga,Mahan ganithagya Ramanujam, Birbal Ki  
Chathuraye.

UNIT- IV :General Grammar  
(Sanghya, Visheshan, ling, Vachan, Kriyavisheshan)

UNIT- V : Anuvad Abhyas-II

Prescribed :  
Galpa Sanchayan

Books

- D.B.H.P. Sabha Publishers, Chennai-17

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- Naveen Hindi Patamala – I- D.B.H.P. Sabha Publishers, Chennai-17
- Naveen Hindi Patamala – II- D.B.H.P. Sabha Publishers, Chennai-17
- Sugam Hindi Vyakaran Anuvad Abhyas – II - D.B.H.P. Sabha Publishers, Chennai-17 -  
D.B.H.P. Sabha Publishers, Chennai-17

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HOLY CROSS COLLEGE (AUTONOMOUS), TIRUCHIRAPPALLI – 2

DEPARTMENT OF FRENCH  
SYLLABUS

SEMESTER I

PART I – LANGUAGE - FRENCH PAPER I [GRAMMAR & CIVILISATION

(ÉCHO A1 2e édition)]

(For candidates admitted 2013 onwards)

HRS/WEEK : 6

CREDIT : 3

CODE : U15FR1FRE01

MARKS : 100

Unit 1 Parcours d'initiation ; Vous comprenez

La différence entre le prénom et le nom, les nationalités, les nombres, les professions

La présentation, le genre et le nombre d'un nom, l'interrogation et la négation – l'identité, les lieux de la ville, les mots du savoir-vivre – saluer, remercier – l'espace francophone.

Unit 2 Au travail!

La conjugaison des verbes du 1<sup>er</sup> groupe, des accords, les articles – l'état civil, des personnes et des objets caractéristiques d'un pays – exprimer ses goûts – première approche de la société française.

Unit 3 On se détend!

La conjugaison des verbes irréguliers, le future proche, les pronoms après une préposition – les loisirs – proposer, accepter, refuser, demander une explication – première approche de l'espace de France, repérages de quelques lieux de loisirs

Unit 4 Racontez-moi ! ; Bon voyage !

Le passé composé, la date et l'heure – les moments de la journée, de l'année, les événements liés au temps – dire ce qu'on a fait – les rythmes de vie en France, des personnalités du monde francophone.

La comparaison, les adjectifs démonstratifs et possessifs – les voyages et les transports – négocier une activité, faire les recommandations – les transports en France

Unit 5 Bon appétit!

L'emploi des articles, la forme possessive – la nourriture, les repas, la fête – les situations pratiques à l'hôtel et au restaurant – les habitudes alimentaires en France.

TEXT BOOKS :

ECHO A1 – METHODE DE FRANÇAIS & CAHIER PERSONNEL D'APPRENTISSAGE

Authors: J. Girardet and J. Pécheur

Publication: CLÉ

INTERNATIONAL, 2012.

HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPPALLI – 2.

2015 - 2016

I B.A., B.Sc., B.Com., B.R.Sc., B.C.A.,  
B.B.A., SEMESTER I PART II - ENGLISH 1 -  
GENERAL ENGLISH PAPER I

HOURS – 6 PER WEEK

CREDIT : 3

CODE : U15EL1GEN01

OBJECTIVES

- Students learn to use LSRW skills and advanced communication skills in the context required in their daily life.
- The students learn to analyze and express their self and their concern and responsibilities to the world around.
- The students learn how English is used in literary writing so as to imbibe the spirit of using the standard language for communication.

UNIT I - I, ME, MYSELF

Listening for specific information in instructions and directions

Speaking about oneself, family and friends, likes, dislikes, strengths, weaknesses, profession, talents, emotions, feelings, incidents, reactions, opinions, views, aim, vision.

Reading for comprehension of routine work. Writing -Paragraph guided  
Grammar- Articles, Prepositions,  
Punctuation Vocabulary-Meanings,  
Synonyms, Antonyms Composition –  
Guided Creative writing

TEXTS

- Listening - *This is the Photograph of me* by Margaret Atwood
- Speaking - *The Mayonnaise Jar*
- Reading - *In Prison* by Jawaharlal Nehru (edited)
- Writing - Othello's soliloquy (extract from Shakespeare's *Othello*)

UNIT II -MY FAMILY AND FRIENDS

Listening to identify the persons/ places/ things from descriptions

Speaking -Describing incidents, favorite places, traits of a person, analyzing the nature of a person.

Reading to get specific information and to analyze characters Writing -Letters (personal ),paragraphs-family profile and history Grammar -adjectives and verbs

Vocabulary-synonyms and antonyms in context Composition - Guided paragraph

## TEXTS

Listening - *Night of the Scorpion* by Nissim Ezekiel

Speaking - *The Old Folks at Home* by Alphonse Daudet (edited)

Reading - *Will you? Daddy* (Extract from Reader's digest)

Writing - conversation among King Lear and his daughters professing their love for their father (extract from Shakespeare's *King Lear Act I Scene*)

## 1) UNIT III -THE WORLD AROUND ME

Listening To identify specific information

Speaking –Discussing and expressing opinions Reading To infer meaning

Writing Descriptive and Diary writing

Grammar Uses of 'be' Verbs – subject verb concord

Vocabulary Coining new words with Prefix and suffix- converting one part of speech to another

Composition - Essay writing

## TEXTS

Listening - *Snake* by D.H. Lawrence (poem)

Speaking - *Floating Fantasy* by Vinu Abraham (Prose)

Reading - *Discovery* (ed.) (play)

Writing - *A Handful of Dates* by Tayeb Salih (Short story)

#### UNIT IV - MY CONCERN AND RESPONSIBILITIES

Listening to short speeches and getting main concern- Global comprehension  
Speaking Expressing opinions, concerns and responsibilities

Reading To detect one's perspective

Writing Debate and Dialogue

Grammar Sentence patterns (5 basic types)

Vocabulary Appropriate words in the context , coinage of new words , use of phrases  
Composition-Imaginative writing

#### TEXTS

Listening - *I have a Dream* by Martin Luther King Jr (edited)

Speaking - *What I have lived for?* by Bernard Russell

Reading - *Three days to see* by Helen Keller (edited)

Writing - Quality of Mercy (Portia court scene)

(extract from Shakespeare's *The Merchant of Venice*)

#### UNIT V - MY PROFESSIONAL WORLD

Listening to short profile to get details – global comprehension

Speaking Discussion on secrets of success learnt from success stories

Reading to infer meaning – to trace the development and analyze the ratio of development  
Writing resume and E-mail writing

Grammar- Four Types of sentences

Vocabulary-Idioms and phrases- meaning

Composition – Formal and imaginative writing

#### TEXTS

Listening - Profile of a successful personality

Speaking - Success story of Indra Krishnamoorthy Nooyi

Reading - *The Verger* by Somerset Maugham

Prescribed Book:

English for Communication –PoGo publication Trichy

HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPALLI-2.  
BBA FROM 2015 ONWARDS - SEMESTER I  
MAJOR CORE PAPER – 1 INTRODUCTION  
TO MANAGEMENT

NO.OF HOURS:6

CODE :U15BB1MCT01

NO.OFCREDITS:5

MARKS:100

COURSE OBJECTIVE:

- To acquaint the students with the basic principles and functions of management.

UNIT I :INTRODUCTION

Business Management: Nature - Functions - Evolution - Management Vs Administration  
- Science or Art - Contributions by Taylor, Henry Fayol, Drucker

UNIT II :PLANNING

Planning: Process- Kinds of planning – MBO-Balance score card- Forecasting and Planning-  
Limitations of Planning-Decision making.

UNIT III :ORGANISING

Organizing: Process – Features – Elements – Structure – Different Forms - Principles of  
Organisation – Departmentation - Delegation and Decentralization - Span of Control -  
Organization Charts .

UNIT IV :STAFFING AND DIRECTING

- A. Staffing: Manpower Management – Functions - Recruitment - Selection - Tests  
and Interviews - Training and Development.  
B. Directing and Co-ordination: Principles - Elements. Supervision -Leadership

UNIT V :CONTROLLING

Controlling: Nature - Control Process - Control Techniques

TEXT BOOK:

- C.B.Gupta : Principles of Management, Sultan Chand and Sons, New Delhi, 2007

BOOKS FOR REFERENCE:

- 1. Dinkar Pagare : Principles of Management, Sultan Chand and Sons, New Delhi, 2007  
➤ 2. Steven B Robins : Principles and Practice of Management  
➤ 3. Fred Luthans : Organizational Behaviour; McGraw Hill, New York, 2006  
➤ 4. Louis A. Allen : Management and Organization; McGraw



➤ 5.KoontzandO'Donnell

Hill, Tokyo,2004.  
:Principles ofManagement

HOLY CROSS COLLEGE(AUTOOMOUS)TIRUCHIRAPALLI-2.  
B.B.A. FROM 2015 ONWARDS - SEMESTER I  
ALLIED COURSE - 1  
FINANCIAL ACCOUNTING

NO.OFHOURS :5  
NO.OF CREDITS:4

CODE:U15BB1ACT01  
MARKS:100

**COURSE OBJECTIVE:**

- To provide basic knowledge of Accounting aspects and Financial Statements.

**UNIT I: INTRODUCTION AND FINANCIAL STATEMENTS**

**A:** Accounting concepts and conventions-Capital and Revenue Expenditure-Adjusting and Closing entries.

**B:** Financial Statements: Trading and Profit & Loss Account and Balance Sheet and the various forms.

**UNIT II: RECTIFICATION OF ERRORS AND BRS**

**A:** Rectification of errors – Rectification entries- Suspense Account.

**B:** Bank Reconciliation Statement – Reasons for differences between Cash Book and Pass Book balances .

**UNIT III: SINGLE ENTRY SYSTEM**

Single Entry System - Statement of Affairs Method and Conversion method.

**UNIT IV: ACCOUNTS OF NON - TRADING CONCERNS**

Accounts of Non-trading concerns; Receipts and Payments Account, Income and Expenditure Account and Balance Sheet.

**UNIT V: COMPUTER AND ACCOUNTING AND ACCOUNTING STANDARDS**

**A:** Computers and Accounting: Advantages and disadvantages of use of computers in accounting.

**B:** Accounting Standards : Need - Relationship between Indian and International Standards – Indian Accounting Standards 1-10 (Theory)

**TEXT BOOK:**

- Reddy&Murthy : Financial accounting, Margam Publications, Chennai -600017.
- Dalston L. Cecil & Jenitra L. Merwin, (2008). Principles of Accountancy, Trichy: Learntech Press.

**BOOK FOR REFERENCE:**

- Shukla. M.C.& Grewal T.S. : Advanced Accounts; S. Chand & Co., New Delhi, 2005
- Jain. S.P. & Narang K.L. : Advanced Accounts; Kalyani Publishers New Delhi, 2006

HOLY CROSS COLLEGE (AUTONOMOUS)TIRUCHIRAPALLI-2.  
B.B.A. FROM 2015 ONWARDS-SEMESTER I  
ALLIED COURSE - 2  
MANAGERIAL ECONOMICS

NO.OFHOURS :4  
NO.OFCREDITS:3

CODE:U15BB1ACT02  
MARKS:100

COURSE OBJECTIVE:

- To enable the students to understand the principles of economics relating to business.

UNIT I: INTRODUCTION TO MANAGERIAL ECONOMICS

Meaning, Nature and Scope of Managerial Economics - Methods of Managerial Economics, Managerial Economics in decision making- Role and responsibilities of a Managerial Economist. Basic concepts in Managerial Economics - Incremental concept, Time perspective - Opportunity cost, Discounting principle, Equi-marginal principle and capital Budgeting (Conceptual treatment only)

UNIT II: DEMAND ANALYSIS

Demand determinants -The Law of Demand and perverse demand curves- Types of demand. Concept of elasticity (Price, income, cross, advertising and expectation elasticity) Methods of measuring price elasticity of demand- Relationship between price elasticity and sales revenue. Demand forecasting- steps in demand forecasting- Short term and long term forecasting – Methods of demand forecasting.

UNIT III: PRODUCTION ANALYSIS

Factors of production and their characteristics –Production possibility curves – Concepts of Total product, Average product and Marginal product. Fixed and variable factors – classical and Modern approaches to the Law of Variable Proportions. Law of returns to scale and Economies and diseconomies of scale.

UNITIV: SUPPLY AND COST ANALYSIS

Supply – Factors affecting supply – Law of supply – Elasticity of supply and types of elasticity of supply. Cost of production – Cost curves – Total, Average and Marginal cost curves – Relationship of MC to AC –Fixed and Variable cost curves – Short run and Long run cost curves – Difference between short run and long run cost.

UNITV: PRICE AND OUTPUT DECISIONS IN VARIOUS MARKET FORMS

Role of time in determining the value of products. Equilibrium conditions of a firm and Industry under various market forms – Price and output determination in a Perfect Market. Price and Output determinations in Imperfect Market with specific reference to Monopoly, Monopolistic competition and Oligopoly.

TEXT BOOK:

- Maheshwari&Varshney, : Managerial Economics, S.Chand& Company, New Delhi, 2005.

BOOKS FOR REFERENCE:

- 1. R . Cauvery & Sudhanayak et al., : Managerial Economics, S.Chand &Company Ltd, New Delhi, 2000.
- 2. JoelDean : Managerial Economics, Printice Hall, publications, New Delhi,2004.
- 3.KoutsoyianniA : Modern Micro economics;Macmillan, New Delhi,2000.
- 4.Mankin : Macro Economics SouthWestern, Cengage Learning,2012

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(For candidates admitted from 2015 onwards)

HOLY CROSS COLLEGE (AUTONOMOUS), TIRUCHIRAPPALLI-2 B.A  
/B.Sc./B.Com/B.R.SC/B.C.A/B.B.A DEGREE EXAMINATION

SEMESTER I  
ENVIRONMENTAL  
STUDIES

Hrs – 2/Week

CODE: U15RE1EST01

CREDITS :2

Unit I–Awareness and Natural Resources

Awareness of Environmental issues and management strategies–need of the hour  
Renewable and non-renewable resources–uses, present status and management of  
forest, water, land and energy resources.

Unit II–Ecosystems and Biodiversity

Ecosystem–concepts, structure and types–concept of food chain and food web–causes and  
effects of weakening food chains

Biodiversity–concept of genetic, species and ecological biodiversity–ecological and  
economic values–India, a mega diversity country, hotspots–threats to biodiversity and  
conservation measures.

Unit III–Environmental Pollution

Causes, effects and control of water, and air pollution–global warming–ozone  
depletion– Nuclear hazards.

Unit IV–Human population and Environment  
Population growth at national and global  
level.

World food production-Effects of modern agriculture on land and Eco systems-GMOs  
and related issues

Environmental pollutions and diseases-malaria-  
chikungunya Unit V–Environment and Social  
Issues

Rich–poor wide–at national and global levels  
Urbanization –slums  
Changing value systems -  
AIDS Family welfare  
programs

## REFERENCES:

Agarwal,K.C.(2001). Environmental Biology, Nidi Publication Ltd. Bikaner.

Chairas,D.D.(1985).Environmental Science. The Benjamin Cummings Publishing company.,Inc.

Clarke George,L. (1954). Elements of Ecology. Hohn Wiley and SONS, Inc.

Hodges,L. (1977). Environmental Pollution, II Edition. Holt, Rinehart and Winston, New York.

Krebs,C.J.(2001). Ecology.VI Edition. Benjamin Cummings.

(For Candidates admitted from June 2015 onwards)

HOLY CROSS COLLEGE (AUTONOMOUS),  
TIRUCHIRAPPALLI-2

B.A. /B.Sc. / B.Com. / B.R.Sc. / B.C.A. DEGREE COURSE LIFE  
ORIENTED EDUCATION ETHICS – I: RELIGION AND  
VALUE SYSTEMS

HRS / WK :1

CODE: U15VE2LVE01

CREDITS :1

MARKS : 100

OBJECTIVES:

- To Understand My and Other Religions and Culture
- To Appreciate My and Other Religions and Culture
- To Learn from other Religions and Culture
- To Interact with My and Other Religions and Culture to enhance My faith in My religion.
- To Help the students to become aware of the negative forces of religions.

UNIT – I: RELIGION

God – concept of faith, Faith, Meaning, Definition, Nature, Characteristics and Basic values of different religions. Impact of Globalization on religion – Importance of worship in holy places – celebration, come-union, socialization.

UNIT – II: DIFFERENT RELIGIONS

Basic characteristics and basic thoughts- Buddhism, Christianity, Hinduism, Islam, Jainism and Sikhism

UNIT – III: UNITY OF RELIGION



Unity of Vision and Purpose- Respect for Other's Faith, Inter Religious Co-operation, Religious Pluralism as a fact and Religious Pluralism as a value.

#### UNIT – IV: FUNDAMENTALISM, COMMUNALISM AND SECULARISM

Meaning and impact of Fundamentalism-Communalism-Violence and terrorism –  
Tolerance

– Secularism - Individualism

#### UNIT – V: VALUE SYSTEMS

Value and Value Systems - Moral Values -Individuals and the need to stand for values in the concept of Globalization – Consumerism - Will power to live up to your values - Healthy body for empowerment – Physical health and Mental hygiene, food and exercises.

#### REFERENCES:

1. Social Analysis (a course for all first year UG students), 2001. Department of Foundation Courses, Loyola College, Chennai-34.
2. Special topics on Hindu Religion, 2001. Department of Foundation Courses, Loyola College, Chennai-34.
3. Religion: the living faiths of the world, 2001. Department of Foundation Courses, Loyola College, Chennai-34.
4. Sydney Am Meritt, 1997. Guided meditations for youth.
5. Marie Migon Mascarenhas, 1986. Family life education- Value Education, A text book for College students.

(For Candidates admitted from June 2015 onwards)

HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPPALLI -2  
B.A/B.Sc./B.Com/B.R.Sc/B.C.A-DEGREE COURSES

LIFE ORIENTED  
EDUCATION  
CATECHISM – I: GOD OF  
LIFE

HRS / Wk: 1  
CODE: U15VE2LVC01

CREDIT: 1

MARKS:  
100  
OBJECTIV  
ES:

- To enable the students to know God and his Salvific acts through Holy Bible
- To enable the students to know about the Paschal Mystery

UNIT – I: CREATION AND COVENANT

Study from petty catechism - Genesis - God revealed himself in creation -God who preserves creation through covenants

(Pentateuch) -Our response to God's covenant -Reason for its success and failure -The relationship of God with Israel -Image of God in Old Testament-God and me

UNIT – II: GOD OF THE PROPHETS

God's care for the humanity through Prophets-Major (Isaiah, Jeremiah) Minor (Amos) and Women (Deborah) - Prophets-Their life and mission - Theology of Prophets -Concept of sin and collective sins expressed by prophets and God's saving love

### UNIT – III: GOD OF WISDOM

God experience through wisdom Literature, its origin and growth

### UNIT – IV: SYNOPTIC GOSPELS

Synoptic Gospels and John's Gospel – Author –historical background –Chief message of each Gospel and for whom it was written. A few passages for the study of parallelism in the synoptic gospels

### UNIT – V: LUKE'S GOSPEL

Study of Luke's Gospel in detail – specialty of the gospel – main emphasis of the message – meaning and blessing of suffering and paschal joy in one's life.

Passion – Paschal mystery

### REFERENCES:

1. Catechism of the Catholic Church published by Theological Publications in India for the Catholic Hierarchy of India, 1994
2. The Holy Bible Revised Standard Version with Old and New Testaments Catholic Edition for India.
3. VaalvinValizha – St. John's Gospel – Fr. Eronimus

(For Candidates admitted from June 2015 onwards)  
HOLY CROSS COLLEGE(AUTONOMOUS)  
TRICHIRAPALLI-2.  
B.A/ B.Sc/ B.Com/ B.R.Sc/ B.C.A DEGREE  
COURSES LIFE ORIENTED EDUCATION  
BIBLE STUDIES – I: NEW TESTAMENT

CODE: U15VE2LVBO1

HRS / Wk  
:1

CREDIT : 1  
MARKS : 100

OBJECTIVE:

- Developing the passion for the Word of God – Jesus and inculcating the thirst of Missionaries being a disciple of Christ.

UNIT – I: BIBLE – THE WORD OF GOD

- Books of the Bible – Division into Old Testament and New Testament – history of the Bible-
- Messiah Prophecies(Isaiah 9:6,40:3,53:1-12,61:1-3,Micah 5:2)
- The Birth and Ministry of John the Baptist (Luke 1:1-80,Mat 3:1-17,14:1-12)
- The Birth, Passion and Resurrection of Jesus (Luke 1:26-80,2:1-52,John 1 :18-21)

UNIT – II: MINISTRY OF JESUS

- Miracles (Mark 2:1-12,Luke 4:38-41,6:6-11,7:1-17,8:26-56,John 2:1-12)
- Parables (Luke 6:46-49,8:4-15,10:25-37,15:1-32)

- Preaching
  - Sermon on the mount (Mat 5-7)
  - Lord's Prayer (Luke 11: 1-13)
  - Kingdom of God (Mat 13: 24-50)
- Prayer life of Jesus (Luke 5:12-16, John 11:41-45, 17:1-26, Mark 14:32-42)
- Rich and Poor (Luke 16: 19-31, 21:1-4)
- Women Liberation (John 4:1-30, 8:1-4)
- Women in the New Testament
- Martha & Maria (Luke 10: 38- 42, John 11: 1-46)

### UNIT – III: CHURCH – BIRTH AND GROWTH

- Early Church
- Birth (Acts 2:1-41)
- Unity and sharing (Acts 2:42-47,4:1-37,5:1-11)
- Witnessing life (Acts 3:1-26,5:12-42,8:26-40, 16:20-34)
- Comparison between early Church and present Church.

### UNIT – IV: DISCIPLES AND APOSTLES

- Mother Mary (Mother of Jesus) (Luke 1: 27-35, John 2: 1-12, 19:35, Acts 1: 13-14)
- Betrayal and the change in the life of St.Peter (Luke 22:1-7,Acts 2:1-41,12:1-17)
- St.Andrew (Mat 4:18-20,John 1:35-42,6:1-14)
- St.Stephen (Acts 6,7)
- St.Paul (Acts 8,9,14,17,26 and 28)

### UNIT – V: MISSIONARIES AND EVANGELISTS

- St.Thomas (John 20:24-31) & Missionary to India\Pandithar Rama Bai

- William Carrie
- Dr. Ida Scudder & St. Britto (Oriyur)
- Amy Carheal
- Mother Teresa (Calcutta)
- Devasagayam (Nagercoil)
- Staines & Family

#### REFERENCES:

1. John Stott, 1994, "Men with a Message", Angus Hudson Ltd. London.

**HOLY CROSS COLLEGE (Autonomous), Tiruchirappalli - 620 002.**

**TAMIL DEPARTMENT**

**BA/ B.SC/ B.COM DEGREE**

**Part - I : Language: Tamil Paper - II**

**Total Hours : 75**

**Hrs : 5Hrs /Wk**

**Credit : 3**

**Code : U15TL2TAM02**

**Marks : 100**

**நோக்கங்கள்:**

1. இறைச் சிந்தனை வழி மாணவர்களை ஒருமுகப்படுத்துதல்.
2. தமிழ்ச் சான்றோர்களின் சிறப்புகளை அறிமுகப்படுத்துதல்.
3. மாணவர்களின் நல்லெண்ணங்களை மேம்படுத்துதல்.
4. நட்புணர்வை மாணவர்கள் மனதில் பதியவைத்தல்.

**பயன்கள்:**

1. இப்பாடம் மாணவர்களிடையே ஆன்மீக அறிவு அறிமுகமாகவும், வளரவும், ஆழப்படவும் துணைபுரிகின்றது. இது ஓர் இயற்கைப் பூங்கா.
2. தமிழை நேசித்து, தமிழ்ச் சான்றோர்களின் மீது மதிப்புக் கொள்ளவும், தானும் சான்றோர் ஆகவும் இது ஒரு பாலமாக பயன்படுகிறது.
3. ஊற்றுக்களாய் மாணவிகளிடையே மறைந்து கிடக்கும் நல்லெண்ணங்களை வெளிக்கொணரவும் நேர்மறைச் சிந்தனைகள் தோன்றவும் பயன்படுவதால் இது ஒரு நூலகமாகும்.
4. வாழ்க்கையில் நட்பின் தேவையை உணர வைக்கும் வழிகாட்டியாகத் திகழ்கிறது. இது வாழ்க்கைப் பெட்டகம்.

**பாடத்திட்டம்**

**அலகு:1 செய்யுள்**



- |                             |                                      |
|-----------------------------|--------------------------------------|
| 1. தேவாரம்                  | - சுந்தரர் (திருமழப்பாடி)            |
| 2. திருவாசகம்               | - மாணிக்கவாசகர் (குயில் பத்து)       |
| 3. திருமந்திரம்             | - திருமூலர்                          |
| 4. திருப்பாவை               | - ஆண்டாள்                            |
| 5. நாலாயிர திவ்வியபிரபந்தம் | - குலசேகராழ்வார் (பெருமாள் திருமொழி) |

**அலகு:2 செய்யுள்**

- |                                    |                           |
|------------------------------------|---------------------------|
| 6. மீனாட்சியம்மை பிள்ளைத்தமிழ்     | - குமரகுருபரர்            |
| 7. இரட்சணிய யாத்திரிகம்            | - எச்.ஏ.கிருட்டிணப்பிள்ளை |
| 8. வேதநாயகம் சாஸ்திரியார் பாடல்கள் | - வேதநாயகம் பிள்ளை        |
| 9. நபிகள் நாயக மான்மிய மஞ்சரி      | - செய்கு தம்பிப் பாவலர்   |

**அலகு:3**

தமிழ் இலக்கிய வரலாறு - தமிழாய்வுத்துறை வெளியீடு  
 பல்லவர்காலம்  
 நாயக்கர்காலம்

**அலகு:4**

படைப்பிலக்கியம் - புதினம்  
 கல்கி - பார்த்திபன் கனவு

**அலகு:5**

கடிதம் எழுதுதல்

**பாட நூல்கள்**

- |                      |                            |
|----------------------|----------------------------|
| செய்யுள்             | - தமிழாய்வுத்துறை வெளியீடு |
| தமிழ் இலக்கிய வரலாறு | - தமிழாய்வுத்துறை வெளியீடு |
| கல்கி                | - பார்த்திபன் கனவு         |
| கடித இலக்கியம்       | - பயிற்சி ஏடு.             |

(for the candidates admitted from June 2015 onwards)

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPPALLI-620002 DEPARTMENT OF  
HINDI

PART – I LANGUAGE HINDI FOR B.A, B.Sc & B.Com  
HINDI PAPER-II PROSE, DRAMA, GRAMMAR-II, COMPREHENSION

SEMESTER –II

CODE: U15HN2HIN02  
HRS/WEEK : 5

CREDITS : 3 MARKS :100

UNIT – I : Bharat matha, Premchand, Taj mahal ki Aathma Kahani, Mahakavi Prasadh, Meritheertha yatra

UNIT- II : Sathyameva jayathe - Drama (chapter 1& 2)

UNIT- III :Sathyameva jayathe–Drama (chapter 3)

UNIT- IV :General Grammar (Sarvanaam, Kriya, Kaal, Karak, Ne Ka niyam)

UNIT- V : Comprehension–Prose passages

Books Prescribed :

- Naveen Gadhya Chayanika – D.B.H.P. Sabha Publishers, Chennai-17
- Sathyameva Jayathe – D.B.H.P. Sabha Publishers, Chennai-17
- General Grammar – D.B.H.P. Sabha Publishers, Chennai-17

HOLY CROSS COLLEGE (AUTONOMOUS), TIRUCHIRAPPALLI – 2

DEPARTMENT OF FRENCH

SYLLABUS

SEMESTER II

PART I - LANGUAGE - FRENCH PAPER II [GRAMMAR, CIVILISATION &  
TRANSLATION (ÉCHO A1 2e édition)]  
(For candidates admitted 2013 onwards)

CODE : U15FR2FRE02

HRS/WEEK : 5

MARKS : 100

CREDIT : 3

Unit 1 Quelle journée !

La conjugaison pronominale, l'impératif, l'expression de la quantité – les activités quotidiennes, les achats et l'argent – demander des nouvelles de quelqu'un – le comportement en matière d'achat et d'argent.

Unit 2 Qu'on est bien ici !

Les prépositions et les adverbes, les verbes exprimant un déplacement – le logement, la localisation, l'orientation, l'état physique, le temps qu'il fait – demander de l'aide, exprimer une interdiction – le climat en France, les cadres de vie (ville et campagne)

Unit 3 Souvenez-vous ?

Emplois du passé composé et de l'imparfait – les moments de la vie, la famille, les relations amicales, amoureuses, familiales  
– demander/donner des informations sur la biographie d'une personne – le couple et la famille.

Unit 4 On s'appelle ?

Les pronoms compléments directs et indirects – les moyens de la communication – aborder quelqu'un, exprimer une opinion sur la vérité d'un fait – les conseils de savoir-vivre en France.

Unit 5 Un bon conseil ! ; Parlez-moi de vous !

L'expression de déroulement de l'action, les phrases rapportées – le corps, la santé et la maladie – téléphoner, prendre rendez-vous, exposer un problème – les conseils pour faire face aux situations d'urgence.

La place de l'adjectif, la proposition relative, la formation des mots – la description physique et psychologique des personnes, les vêtements et les couleurs – demander/donner une explication – quelques styles comportementaux et vestimentaires en France.

TEXT BOOKS :

ECHO A1 – METHODE DE FRANÇAIS & CAHIER PERSONNEL D'APPRENTISSAGE Authors: J. Girardet and J. Pécheur Publication: CLÉ INTERNATIONAL, 2012.

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPPALLI – 2.

I B.A., B.Sc., B.Com., B.R.Sc., B.C.A., B.B.A., SEMESTER II

PART II – ENGLISH II - GENERAL ENGLISH PAPER II

HOURS – 6 PER WEEK

CREDIT : 3

CODE : U15EL2GEN02

OBJECTIVES

- Students learn to use LSRW skills and advanced communication skills in the context required in their daily life.
- The students learn to analyze and express their self and their concern and responsibilities to the world around.
- The students learn how English is used in literary writing so as to imbibe the spirit of the standard language for communication.

UNIT I – SELF

Listening- Specific information from demonstration and instructions, transfer of information. Speaking - Sharing expressions, dreams and expressing opinions.

Reading -Skimming and Scanning for specific information, reading for local comprehension. Writing - Story Writing

Grammar - Articles and Sentence Pattern

Vocabulary - Meanings, Synonyms,

Antonyms

Composition - Transfer of information: Paragraph to Bar graph/pie chart General Essay - Courage is the key to success

TEXTS

TS

1. *When I have fears* by John Keats (poem)

2. *Key to courage* by I.A.R. Wylie (prose)

1. *and the Bear* by Thomas Wolfe (Short Story)

UNIT II – STRENGTHS

Listening - Listening to a process Speaking - Telephone

Etiquette

Reading - Loud reading with pause, intonation and expression in dialogue form

Writing - Writing about oneself (strengths & weaknesses, Have's & Have not's) Grammar- Subject verb agreement, Prepositions  
Vocabulary- One word substitute in the context  
Composition- Letter Writing - informal letters

General essay – A bird in hand is worth two in bush.

TEX  
TS

1. (An extract from *Wings of fire* by A.P.J. Abdul Kalam (prose))
2. *of peace* by O. Henry (Short Story)
3. from *Androcles and the lion* by G.B. Shaw (play)
4. *strength* by Tagore's *Gitanjali* (poem)

### UNIT III - POSITIVE SHORTCOMINGS

Listening - Listening to facts and opinions and trying to differentiate it

Speaking - Pair Work – about have's & have not's, understanding the strengths and overcoming the weaknesses

Reading - Reading newspapers, articles, magazines, anecdotes for global and specific in analytical thinking

Writing - Filing Complaints, Travelogues

Grammar - Tenses, Direct and Indirect

Speech Vocabulary - Compound words

Composition - Dialogue Writing

General essay – Adversity is the seed of success.

TEXTS

1. *ad of father Gilligan* by Alexander Pope (poem)
2. *ng hats* by Edward de Bono (prose)
3. *tea* by Katherin Mansfield (Short Story)
4. from Shakespeare's *As you like it* (Act II Scene I lines 12 -17)

## UNIT IV POTENTIALS

Listening - Listening to the description of personalities, historical places and monuments  
Speaking - Group Discussion – Totally controlled, partially controlled, Free

Reading - Parallel Reading, reading for pleasure  
Writing - Letter writing – formal letters

Grammar - Adjectives, Degrees of Comparisons  
Vocabulary - Idioms and Phrases

Composition - Debates and Discussions

General essay – My potentials

## TEXTS

1. *er* by Tennyson (poem)

2. *id argument* by Sam Horn (prose)

3. *d is father of man* by Wordsworth (poem)

4. *om Pygmalion* by G.B. Shaw

## UNIT V ACHIEVEMENTS

Listening - Listening to comparisons and arguments  
Speaking - Performance

Reading - In-depth reading

Writing - Script writing of story to play  
Grammar - Question Tags

Vocabulary -

Homophones

Composition - Essay

Writing

General essay - The reward of hard work.

## TEXTS

1. *en* by Dom Moraes (poem)

2. by A.G. Gardiner (prose)

3. by A.E.M. Bayliss (play)

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HOLY CROSS COLLEGE(AUTONOMOUS)TIRUCHIRAPALLI-2 BBA  
FROM 2015 ONWARDS - SEMESTER II MAJOR CORE - 2  
MANAGEMENT ACCOUNTING

NO.OFHOURS :6  
NO.OFCREDITS:6

CODE :U15BB2MCT02  
MARKS :100

**COURSE OBJECTIVE:**

- i) To provide an understanding of various tools of financial analysis.
- ii) To enable the students to interpret financial data.

**UNIT -I INTRODUCTION**

A: Management accounting: Scope - Relationship between Cost, Financial and Management accounting - Analysis of Financial statements- Tools for analysis - Comparative statement - Common size statements and Trend analysis.

**UNIT II - RATIO ANALYSIS:**

Ratio analysis: Ratios for Liquidity, Solvency and Profitability.

**UNIT –III CASH FLOW ANALYSIS And MARGINAL COSTING**

A: Cash Flow Analysis :Concept of Cash – Cash from operation- Cash flow Statement

B: Marginal costing; Marginal costing - Contribution - Profit - Volume ratio, Break-Even point - Cost-Volume - Profit analysis - Managerial applications of marginal costing.

**UNIT IV: STANDARD COSTING & VARIANCE ANALYSIS**

Standard costing - Variance analysis - Material – Labour variances

**UNIT- V BUDGET FOR PLANNING AND CONTROL**

Budgetary control - Objectives- Merits – Limitations – Functional Budgets - Fixed and Flexible Budget – Master Budget – Cash Budget.

**THEORY - 30% PROBLEMS - 70%**

**TEXT BOOK:**

- Dr.R.Ramachandran,  
Dr.R.Srinivasan : Management Accounting, Theory, Problems & Solutions  
Sriram Publications,  
1-G, Kalyanapuram, Tennur, Tiruchy-620 017.

**BOOKS RECOMMENDED:**

- Dalston L. Cecil  
Jenitra L. Merwin : Management Accounting Learntech Press, 99, M.M. Nagar,  
Uyakondan Thirumalai,  
Trichy – 620 102
- Maheswari S.N. : Management Accounting; Sultan Chand



- and Sons, New Delhi
- Arora M.N : Cost Accounting – Principles and Practices; Vikas, New Delhi

HOLY CROSS COLLEGE (AUTONOMOUS)TIRUCHIRAPALLI-2.  
BBA FROM 2015 ONWARDS SEMESTER II  
MAJOR ELECTIVE-1  
BUSINESS ENVIRONMENT

NO.OFHOURS :4  
NO.OFCREDITS:4

CODE :U15BB2MET01  
MARKS:100

**COURSE OBJECTIVE:**

To enable the students to identify the different environments of business and to analyze the impact of them on the business.

**UNIT: I – NATURE AND SCOPE OF BUSINESS ENVIRONMENT**

Business: Meaning – Characteristics - Environments of Business - Micro and Macrobusiness environment - Changing concept and objectives of Business. Business Ethics: Social responsibilities of Business - Consumer Rights: Consumer Protection Act - Procedure for filing complaints and redressalmechanisms.

**UNIT: II – ECONOMICENVIRONMENT**

Economic Systems; Capitalism, Socialism, Mixed Economy. The mixed Economy of India. Economic Roles of Government - The Constitutional Environment - Economic, Monetary and Fiscal Policy. State and Union Budgets - Finances of the Union and State Governments - Finance Commission.

**UNIT: III – GLOBAL ENVIRONMENT**

Privatization - Defects of Public sectors - Benefits of Privatization and reaction to Privatization - Ways of Privatization. Globalization: Strategies- Importance of Globalization. Multinational Companies: Investments patterns motives - Benefits - Code of conduct. Role of Foreign Capital: Private Foreign Capital – Limitations - Dangers - Government polices in ForeignCapital.

**UNIT: IV – LABOUR ENVIRONMENT**

Workers' Participation in Management: Problems and Limitations - Forms of Participation's, Schemes in India. Exit Policy: Need for Exit Policy - Patents protection - Patents Law in India - Dunkel Draft Vs. Indian Patents Law – WTO - Issues relating to environment and labour standards.

**UNIT: V – TECHNOLOGICAL AND SOCIO CULTURAL ENVIRONMENT**

Technological Environment: Concept of Technology – Appropriate technology process of innovation – Rates of technology development for selected industries (agriculture, Computer, Drugs) – Bench Marking  
Socio Cultural Environment: Impact on Business - Emerging middle class- Rise in consumer spending – Social responsibility – Socio audit – political and Economical Environment- social media and its role in Business.

TEXT BOOK:

- Francis Cherunilam : Business Environment, Himalaya Publishing House, New Delhi, 2008.

BOOKS RECOMMENDED:

- C.B.Gupta : Business Environment, Sultan & Sons New Delhi, 2009
- Aswathappa K. : Essentials of Business Environment; Himalaya Publishing House, New Delhi.
- Michael : Business Environment, Vikas, 2005 Publishing House, Delhi, 2005
- Sundaram & Black : The International Business Environment; Prentice Hall, New Delhi, 2005
- Agarwal A.N : Indian Economy; Vikas Publishing House, Delhi, 2005

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HOLY CROSS COLLEGE (AUTONOMOUS)TIRUCHIRAPALLI-2.  
BBA FROM 2015 ONWARDS SEMESTER II MAJOR ELECTIVE-1  
OFFICE ORGANISATION & MANAGEMENT

NO.OFHOURS :4  
NO.OFCREDITS:4

CODE :U15BB2MET02  
MARKS:100

### OBJECTIVES

- To enable the students to understand the functions of an office.
- To enable the students to understand the maintenance of office records and office communications systems.

### UNIT – I INTRODUCTION TO OFFICE MANAGEMENT

Importance of Office Management - Office manager and his job; Office Environment -Location: Planning and layout of office accommodation - Virtual office.

### UNIT – II OFFICE SYSTEMS AND COST CONTROL

Office systems and routines - Standardization, Standards and Work measurement - O & M- Office manuals: Importance, Types and Principles. Office Cost: Elements and Cost Control.

### UNIT – III RECORDS MANAGEMENT

Records management – Filing and Indexing- Office Forms: Design and control. Supporting services – Purchase and Issue of office stationery and supplies;

### UNIT – IV COMMUNICATION SERVICE

Communication systems: Communication aids for Verbal, Non – Verbal and Written communication. Mailing service: Inward and Outward mail- e communication services: Methods, Trends and Importance.

### UNIT – V BUSINESS PROCESS OUTSOURCING:

Introduction to Business Process Outsourcing – Benefits of BPO – Growth Drivers – BPO Models – BPO Companies in India.

### BOOKS FOR STUDY

- Arora S.P., Office Organization & Management, New Delhi: Vikas Publishing.
- Gupta C.B, Office Organisation and Management, New Delhi: Sultan Chand and Sons.

### BOOKS FOR REFERENCE

- Gosh P.K., Office Management, New Delhi: Sultan Chand and Sons.
- Pillai R.S.N., Office Management, New Delhi: Sultan Chand and Company.
- Sarika Kulkarni, (2006). Business Process outsourcing, New Delhi: Jaico Publishing House.
- Kumar.N,Mittal.R, (2001).Office Organisation And Management, New Delhi: Anmol Publications Pvt. Limited.
- Dr P N Reddy & Prof H R Appannaiah , (2005). Office Organisation And Management, New Delhi: Himalaya Publications.

HOLY CROSS COLLEGE (AUTONOMOUS)TIRUCHIRAPALLI-2.  
BBA FROM 2015 ONWARDS  
SEMESTER II - ALLIED COURSE -3  
BUSINESS MATHEMATICS & STATISTICS FOR MANAGERS

NO. OFHOURS :4  
NO. OFCREDITS:3

CODE:U15BB2AT03  
MAX.MARKS:100

Objectives:

- To impart the knowledge on Simple Interest, Compound Interest, Differentiation and Integration
- To discuss the measures of dispersion and index numbers.

Unit I : MATHEMATICS OF FINANCE

Mathematics of finance      Simple Interest – Recurring Deposit- Compound Interest – Depreciation.

Unit II: DIFFERENTIATION

Differentiation- Applications of the derivative – Arithmetic progression and geometric progression.

Unit III : STATISTICS

Statistics-Meaning & scope –Collection of data – Classification & Tabulation- diagram & Graphs (Histogram, polygon, Cumulative)Measures of central tendency,(Mean, Median, Mode).

Unit IV : MEASURES OF DISPERSION

Measures of Dispersion (Range, Quartile Deviation, Mean deviation, Standard deviation)

Unit V: CORRELATION AND CHI SQUARE

Correlation – Karl Pearson's Coefficient of correlation –Rank Coefficient of Correlation.  
Chi square test – Test of Goodness of fit – Test of Independence.

Books for Study:

Treatment as in

- Unit I & II, III : Business Mathematics and Statistics by P.R.Navaneethan.
- Unit IV, V - Business Statistics by P.R.Vittal.

(For the candidates admitted from 2015 onwards)

HOLY CROSS COLLEGE (AUTONOMOUS), TIRUCHIRAPPALLI  
B.A/B.Sc./B.Com/B.R.SC/B.C.A/B.B.A DEGREE EXAMINATION SEMESTER-II

SBE-1 SOFT SKILL  
DEVELOPMENT

Credits -2

Hrs – 2/Week

Code: U15RE2SBT01

General Objective:

The student understands the need for the development of self esteem, team spirit and communicative skills to prepare themselves for self development.

UNIT I:

Individual Capacity Building

Self awareness – building self-esteem – importance of having a strong self-esteem – developing positive attitude - .Anchoring on principles: Universal principles and values–forming & inculcating values-Leadership skills.

UNIT II :

Interpersonal skills

Trust worthiness-interpersonal communication–art of listening, reading and writing–art of writing–building relationship-empathy.

UNIT III:

Corporate skills

Vision, mission and goals: Concepts, vision setting, goal setting, Individual and Group goals, Concept of synergy, team building, group skills.

#### UNIT IV:

Management skills

Developing Body Language–Practicing etiquette and mannerism–Stress Management– Time Management Prioritization Importance and urgent activities-Time management to move towards life vision.

#### UNIT V:

Self Development Plan

Concept and Need for Self Development Plan–Preparing Self Development Plan9 Format is used to complete the self development Plan), Monitoring and Evaluation of self Development plan– Developing indicators for self development introduction to National Skill Development Mission.

## REFERENCES:

Delhi Meena K.AyothiV. (2013). A Book on Development of Soft Skills (Soft Skills: A Road Map to Success), P.R. Publishers & Distributors, Trichy.

Francis Thamburaj S.J.(2009).Communications of skills for Professional Excellence,1<sup>st</sup> Ed., Grace Publishers,

Rathan ReddyB.(2005).Team Development and Leadership, Jaico Publishing House, Mumbai.



(For candidates admitted from 2015 onwards)

HOLY CROSS COLLEGE (AUTONOMOUS),  
TIRUCHIRAPPALLI-2 B.A./B.Sc./B.Com./BCA&BBA,  
DEGREE EXAMINATION

SEMESTER II  
RURAL ENRICHMENT AND SUSTAINABLE DEVELOPMENT

Hrs – 2/Week

Code:  
U15RE2SBT02  
CREDITS :2

Course Objective:

The students are able to understand practically the Environmental concerns of rural areas and develop an alternative thinking through various field based intervention.

Unit-I

Village-Public Administration- Survey of natural resources and resource mapping of villages, village level Participating Approach (VLPA) – Role of NGO'S and SHG'S, Department of Rural development(central and state):

Unit-II

Green Revolution and industrialization cost climatic changes and mismanagement of natural resources- Reduced economic returns from agriculture-resultant social issues- poverty and farmer suicide- introduction to WTO, GATT and LPG and its impact on green Revolution.

Unit-III

Sustainable Development-Concepts , Environmental , social and economic aspects of sustainable development, sustainable development as solution to address rural issue- successful case studies from India

#### Unit-IV

Elements in sustainable development-Comparison and Compliments of Traditional water shed and modern water shed management techniques-water shed management practices-rain water harvesting, managing existing rain water drainage canals, desilting, buns construction, check dams, micro irrigation, agro forestry and alternative agriculture models and agriculture implements –Afforestation- Honey Bee rearing-dairy farming.

#### Unit-V

Elements in sustainable development –addressing agriculture issues-traditional farming technology-organic farming-Zero budget farming-organic manures vermicompost-azolla cultivation panchakavya- amirthakaraisal, organic pesticides mulikaipuchiviratti-neem products-natural management in soil-precision farming soil fertility. Ecological sanitation-bio-diversity and natural resource-terrace farming-seed banking and kitchen garden.

#### REFERENCES:

- ☐ Packages of organic practices from Tamil Nadu Center for Indian Knowledge System(CIKS)
- .2.[www.fao.org.in](http://www.fao.org.in)

(For Candidates admitted from June 2015 onwards)

HOLY CROSS COLLEGE (AUTONOMOUS), TIRUCHIRAPPALLI-2

B.A. /B.Sc. / B.Com. / B.R.Sc. / B.C.A. DEGREE COURSE LIFE  
ORIENTED EDUCATION ETHICS – I: RELIGION AND  
VALUE SYSTEMS

HRS / WK :1

CODE: U15VE2LVE01

CREDITS :1

MARKS : 100

OBJECTIVES:

- To Understand My and Other Religions and Culture
- To Appreciate My and Other Religions and Culture
- To Learn from other Religions and Culture
- To Interact with My and Other Religions and Culture to enhance My faith in My religion.
- To Help the students to become aware of the negative forces of religions.

UNIT – I: RELIGION

God – concept of faith, Faith, Meaning, Definition, Nature, Characteristics and Basic values of different religions. Impact of Globalization on religion – Importance of worship in holy places – celebration, come-union, socialization.

UNIT – II: DIFFERENT RELIGIONS

Basic characteristics and basic thoughts- Buddhism, Christianity, Hinduism, Islam, Jainism and Sikhism

UNIT – III: UNITY OF RELIGION

Unity of Vision and Purpose- Respect for Other's Faith, Inter Religious Co-operation, Religious Pluralism as a fact and Religious Pluralism as a value.

#### UNIT – IV: FUNDAMENTALISM, COMMUNALISM AND SECULARISM

Meaning and impact of Fundamentalism-Communalism-Violence and terrorism – Tolerance

– Secularism - Individualism

#### UNIT – V: VALUE SYSTEMS

Value and Value Systems - Moral Values -Individuals and the need to stand for values in the concept of Globalization – Consumerism - Will power to live up to your values - Healthy body for empowerment – Physical health and Mental hygiene, food and exercises.

#### REFERENCES:

6. Social Analysis (a course for all first year UG students), 2001. Department of Foundation Courses, Loyola College, Chennai-34.
7. Special topics on Hindu Religion, 2001. Department of Foundation Courses, Loyola College, Chennai-34.
8. Religion: the living faiths of the world, 2001. Department of Foundation Courses, Loyola College, Chennai-34.
9. Sydney Am Meritt, 1997. Guided meditations for youth.
10. Marie Migon Mascarenhas, 1986. Family life education- Value Education, A text book for College students.

(For Candidates admitted from June 2015 onwards)  
HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPPALLI -2  
B.A/B.Sc./B.Com/B.R.Sc/B.C.A-DEGREE COURSES

LIFE ORIENTED  
EDUCATION  
CATECHISM – I: GOD OF  
LIFE

HRS / Wk: 1  
CODE: U15VE2LVC01

CREDIT: 1

MARKS:  
100  
OBJECTIV  
ES:

- To enable the students to know God and his Salvific acts through Holy Bible
- To enable the students to know about the Paschal Mystery

UNIT – I: CREATION AND COVENANT

Study from petty catechism - Genesis - God revealed himself in creation -God who preserves creation through covenants

(Pentateuch) -Our response to God's covenant -Reason for its success and failure -The relationship of God with Israel -Image of God in Old Testament-God and me

UNIT – II: GOD OF THE PROPHETS

God's care for the humanity through Prophets-Major (Isaiah, Jeremiah) Minor (Amos) and Women (Deborah) - Prophets-Their life and mission - Theology of Prophets -Concept of sin and collective sins expressed by prophets and God's saving love

UNIT – III: GOD OF WISDOM

God experience through wisdom Literature, its origin and growth

UNIT – IV: SYNOPTIC GOSPELS

Synoptic Gospels and John's Gospel – Author –historical background –Chief message of each Gospel and for whom it was written. A few passages for the study of parallelism in the synoptic gospels

UNIT – V: LUKE'S GOSPEL

Study of Luke's Gospel in detail – specialty of the gospel – main emphasis of the message – meaning and blessing of suffering and paschal joy in one's life.

Passion – Paschal mystery

## REFERENCES:

4. Catechism of the Catholic Church published by Theological Publications in India for the Catholic Hierarchy of India, 1994
5. The Holy Bible Revised Standard Version with Old and New Testaments Catholic Edition for India.
6. VaalvinValizha – St. John’s Gospel – Fr. Eronimus

(For Candidates admitted from June 2015 onwards)  
HOLY CROSS COLLEGE(AUTONOMOUS)  
TRICHIRAPALLI-2.  
B.A/ B.Sc/ B.Com/ B.R.Sc/ B.C.A DEGREE  
COURSES LIFE ORIENTED EDUCATION  
BIBLE STUDIES – I: NEW TESTAMENT

CODE: U15VE2LVBO1

HRS / Wk  
:1

CREDIT : 1  
MARKS : 100

OBJECTIVE:

- Developing the passion for the Word of God – Jesus and inculcating the thirst of Missionaries being a disciple of Christ.

UNIT – I: BIBLE – THE WORD OF GOD

- Books of the Bible – Division into Old Testament and New Testament – history of the Bible-
- Messiah Prophecies(Isaiah 9:6,40:3,53:1-12,61:1-3,Micah 5:2)
- The Birth and Ministry of John the Baptist (Luke 1:1-80,Mat 3:1-17,14:1-12)
- The Birth, Passion and Resurrection of Jesus (Luke 1:26-80,2:1-52,John 1 :18-21)

UNIT – II: MINISTRY OF JESUS

- Miracles (Mark 2:1-12,Luke 4:38-41,6:6-11,7:1-17,8:26-56,John 2:1-12)
- Parables (Luke 6:46-49,8:4-15,10:25-37,15:1-32)
- Preaching

□ Sermon on the mount (Mat 5-7)

□ Lord's Prayer (Luke 11: 1-13)

➤ Kingdom of God (Mat 13: 24-50)

- Prayer life of Jesus (Luke 5:12-16, John 11:41-45, 17:1-26, Mark 14:32-42)
- Rich and Poor (Luke 16: 19-31, 21:1-4)
- Women Liberation (John 4:1-30, 8:1-4)
- Women in the New Testament
- Martha & Maria (Luke 10: 38- 42, John 11: 1-46)



UNIT – III:  
CHURCH  
– BIRTH  
AND  
GROWTH

(Acts 2:42-47,4:1-37,5:1-11)

- Witnessing life (Acts 3:1-26,5:12-42,8:26-40, 16:20-34)
- Comparison between early Church and present Church.

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UNIT – IV: DISCIPLES AND APOSTLES

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- Mother Mary (Mother of Jesus) (Luke 1: 27-35, John 2: 1-12, 19:35, Acts 1: 13-14)

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- Betrayal and the change in the life of St.Peter (Luke 22:1-7,Acts 2:1-41,12:1-17)

- St.Andrew (Mat 4:18-20,John 1:35-42,6:1-14)

- St.Stephen (Acts 6,7)

- St.Paul (Acts 8,9,14,17,26 and 28)

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UNIT – V: MISSIONARIES AND EVANGELISTS

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- St.Thomas (John 20:24-31) & Missionary to India\Pandithar Rama Bai

- William Carrie

- Dr.Ida Scudder& St. Britto (Oriyur)

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REFERENCES:

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1. John Stott, 1994, “Men with a Message”, Angus Hudson Ltd. London.

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TAMIL DEPARTMENT

BA/ B.SC/ B.COM DEGREE

Part - I : Language: Tamil Paper - III

Total Hours : 90

Code : U15TL3TAM03

Hrs : 6Hrs /Wk

Marks : 100

Credit : 3

நோக்கங்கள்:

1. வாழ்வியல் நெறிகளாகிய அறம், பொருள், இன்பம், வீடுபேறு ஆகியவற்றின் மேன்மையை எடுத்துரைத்தல்
2. சமூக வாழ்க்கைப் பற்றிய விழிப்புணர்வினைத் தோற்றுவித்தல்
3. ஆன்மீக உணர்வுகளை வலுப்படுத்துதல்

பயன்கள்:

1. காப்பியங்களைப் பயில்வதன் மூலமாக மாணவர்கள் அறக்கருத்துக்களை உணர்ந்து கொள்ளுதல்.
2. சமூக மாற்றங்களைக் கண்டறிந்து மேம்பாடுகளை உருவாக்கச் செய்தல்
3. கலைநுட்பங்களையும் பண்பாட்டுச் சிறப்புக்களையும் உணர்ந்து கொள்ளச் செய்தல்

அலகு:1 செய்யுள்

1. சிலப்பதிகாரம் - கடலாடு காதை
2. மணிமேகலை - உலகவறவி புக்க காதை
3. கம்பராமாயணம் - கங்கைப் படலம்

அலகு:2 செய்யுள்

4. இரட்சணிய யாத்திரிகம் - மரணப் படலம்
5. சீறாப்புராணம் - ஒட்டகை பேசிய படலம்

அலகு:3

தமிழ் இலக்கிய வரலாறு

சோழர் காலம்

அலகு:4

நாடகம்

சத்திய வேள்வி - அயக்கண்

அலகு:5

கோயிற்கலை - திட்டக்கட்டுரை, வினாடி வினா

## பாட நூல்கள்

1.  
செய்யுள் - தமிழ்த்துறை வெளியீடு

2.  
தமிழ்  
இலக்கிய  
வரலாறு - தமிழ்த்துறை வெளியீடு

3.  
நாடகம்

அய்க்கண்  
- சத்திய  
வேள்வி

4.  
கோயிற்கலை

-  
தமிழ்த்துறை  
வெளியீடு

5 onwards) HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPPALLI-620002

DEPARTMENT OF HINDI  
PART – I LANGUAGE HINDI FOR B.A, B.Sc & B.Com

HINDI PAPER-III POETRY, PREDICS, HISTORY OF HINDI  
LITERATURE  
SEMESTER – III

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HRS/WEEK : 6

CREDITS :

3 CODE:

U15HN3HIN03

MARKS : 100

UNIT – I : Shubhagaman, Man, Tere ghar ked war bahuth hym  
Memory poem : - Kabir das Ke Dohe - 6  
Thulasidas Ke Dohe - 6 Rahim Ke Dohe - 6

UNIT- II : History of Hindi Literature :  
Essay Type Questions : Veeragatha Kaal

UNIT- III :Bakthi Kaal

UNIT- IV : Poetics

- a. Ras : Shringar, karun, Hasya, Veer
- b. Alankar : Anupras, Yamak, Upama, Roopak
- c. Chand : Choupayee, Baravai

UNIT- V :Kavi Parichaya : Ayodiya singh upadyaya Harioudh, Maithili Sharan Gupth,Siyaram Sharan Gupth, Kabir, Thulasi das

Books Prescribed :

- Naveen Padhya Rathnakar– D.B.H.P. Sabha Publishers, Chennai-17
- Pracheen Padhya Sangrah– D.B.H.P. Sabha Publishers, Chennai-17
- Hindi Sahitya Ka Sanshitpta Itihas – Rajnath Sharma, Agrwal Publication, Uttar Prakash
- Kavya Pradeep – Ram Bahori Shukla, Hindi Bhavan, Illahabad.

HOLY CROSS COLLEGE (AUTONOMOUS), TIRUCHIRAPPALLI – 2

DEPARTMENT OF FRENCH

SYLLABUS

SEMESTER III

PART I - LANGUAGE - FRENCH PAPER III [LANGUAGE &  
CIVILISATION

(ÉCHO A2 2e édition)]

(For candidates admitted 2013 onwards)

HRS/WEEK : 6

CREDIT : 3

CODE : U15FR3FRE03

MARKS : 100

Unit 1 Vivement demain !

Le futur, la comparaison des qualités, des quantités et des actions – la santé – le travail dans trente ans – la vie quotidienne - l'éducation et la formation (l'enseignement en France) – faire des projets.

Unit 2 Tu as du boulot ?

Le pronom « en » et « y » - exprimer une condition : si + présent, si + passé composé, exprimer des préférences – les emplois de demain - des idées pour créer une entreprise – le travail en France.

### Unit 3 Qu'en pensez-vous?

L'emploi du subjonctif , l'expression de la quantité – revue de presse – entrée en politique – la naissance des départements – la vie politique - l'organisation administrative et politique de la France.

### Unit 4 C'est tout un programme !

Les propositions relatives, la formation des adverbes, la forme « en + participe présent » - parler de la télévision et de la radio - comment les Français s'informent (la télévision et la presse en France)

### Unit 5 On se retrouve

L'emploi et la conjugaison de l'indicatif – parler de son apprentissage du français langue étrangère – les rencontres : modes et comportements – une vraie vie de quartier grâce à Internet – formules pour un premier contact par écrit.

### TEXT BOOKS :

#### ECHO A2 – METHODE DE FRANÇAIS & CAHIER PERSONNEL D'APPRENTISSAGE

Authors: J. Girardet and J. Pécheur

Publication: CLÉ

INTERNATIONAL, 2010.

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPPALLI – 2.

YEAR UG – SEMESTER III

PART II – ENGLISH 3 - GENERAL ENGLISH III

HOURS : 6

CREDIT : 3

CODE : U15EL3GEN03

MARKS: 100

### GROWING WITH VALUES

Objectives:

1. To acquaint students with fine pieces of literature thereby enhancing their communicative skills.
2. To develop both receptive (reading, listening) and productive (speaking, writing) skills through communicative classes
3. To create interest among students for self-learning
4. To create a general awareness among students regarding the importance of humanistic values in the modern world.
5. To acquire proficiency in oral and written language.

UNIT I – Love, Faith and Hope Listening for comprehension and general significance

Speaking about one's fear and hope

Reading for specific and global comprehension. Writing – creative writing  
Grammar – reporting speeches

Vocabulary – shades of meaning, Idioms and phrases (10) Composition – Writing Paragraphs

1. “Hope” by Emily Dickinson
2. Extract from the Nobel Lecture by Mother Teresa
3. Angels Never Say “Hello!” by Dottie Walters
4. The Treasure by Alice Grey (Taken from Plant the seed by Timothy Kendrick)

UNIT II – Perseverance Listening- for distinguishing / convert / summarize/(interview)

Speaking- a role play on the theme of perseverance (enactment of fables/ folk tales based on the theme) Reading – read the passage (from encyclopedia) and draw a flowchart / tree diagram [main idea]

Writing- parallel writing

Grammar – descriptive discourse – degrees of comparison (describing person, city, places, things, weather climate) Vocabulary – antonyms, idioms and phrases (10)



Composition – Creative  
writing Texts

1. Mother to Son by Langston Hughes
2. The Perseverance of a spider.
3. Two Gentlemen of Verona by A.J Cronin
4. Faith of determination and perseverance (about Walt Disney)

UNIT III – Tolerance/Benevolence/Compassion

Listening- for developing / relating (speech)

Speaking- simulate any personality related to humanity

Reading – scan the passage (life of ...) and write down key phrases to sum up [figurative languages] Writing- case study / letter writing (personal)

Grammar –writing reports of events and processes

(voices) Vocabulary – Suffixes, idioms and phrases

Composition – imaginative writing

TEXTS:

1. Portrait of Gandhiji by Will Durant (1<sup>st</sup> Para)
2. Gitanjali (Poem No. 12) Leave this chanting– Rabindranath Tagore
3. The Selfish Giant – Oscar Wilde
4. “The Price of a Miracle” in *Rainbows follow rain* by Dan Clark

UNIT IV – Essential Life Skills/ Resilience

Listening- for deducing/ illustrating / subdivide to make notes (newspaper article) Speaking- interviewing (gap activity) / picture description

Reading – in-depth reading to classify/ categorize [point of view] Writing- Situational writing

Grammar – analysis of sentences – simple, compound, complex Vocabulary – compound words, idioms and phrases Composition – essay writing (proverb as title)

TEXTS:

1. The story of Rosa Parks
2. Life of Nelson Mandela

3. It's cool to be kechi by Juliet Hindell
4. 'Home they brought Her warrior dead' by Alfred Tennyson

#### UNIT V – The Art of Living

Listening- for comparing and contrasting (personality/lives of two

people) Speaking- reporting from the magazine / newspaper

Reading - read the passage to draw inference / parallel reading [making connections] Writing- creative writing

Grammar –'If' clause

Vocabulary – coinage, idioms and phrases

Composition – creative writing/imaginative

writing TEXTS:

1. A Psalm of Life” by H.W. Longfellow
2. “Ten rituals of radiant living” by Robin Sharma.
3. “The Art of Understanding Other People” by Clarence Hall
4. “Leisure” by William Henry Davies

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HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI  
B.B.A. SEMESTER III  
MAJOR CORE - 3  
QUANTITATIVE TECHNIQUES

NO.OFHOURS:5  
NO.OFCREDITS:5

CODE :U15BB3MCT03  
MARKS :100

**COURSE OBJECTIVE:** To impart the overall view of the subject of Operations Research and to enable the students to apply the techniques in solving problems relating to marketing, finance and production.

**Unit - I:**

Operations research - Linear programming problem - Formulation of Lpp - Graphical solution - Simplex method.

**Unit - II:**

Transportation problem - Initial basic feasible solution by North-West Corner rule - Matrix minima, VAM method - Optimal basic feasible solution by MODI method - Assignment problem.

**Unit - III:**

Inventory management - Types of inventory - Need for inventory control - Economic order quantity - EOQ with shortages.

**Unit - IV:**

Replacement decisions - Replacement policy without change in money value - Replacement of items that fail completely (group replacement).

**Unit - V:**

Network scheduling - PERT/CPM - Queuing theory - Single channel queuing problems.

**TEXT BOOK:**

- Kanti Swarup, Manmohan and Gupta : Operations Research Sultan Chand Sons., 06

**BOOKS RECOMMENDED:**

- Hamdy A. Taha : Operations Research
- Prem Kumar Gupta, D.S. Hira : Operations Research, S. Chand & company Ltd., New Delhi 2010

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A SEMESTER III MAJOR  
CORE - 4  
COST ACCOUNTING

NO.OFHOURS :5  
NO.OFCREDITS:5

CODE :U15BB3MCT04  
MARKS :100

COURSE OBJECTIVES

- To enable the students to understand the basic principles of CostAccounting.
- To develop skills in the preparation of CostAccounts.

UNIT I: INTRODUCTION

Cost Accounting; Scope and Objectives - Cost Accounting and Financial Accounting - Methods and Techniques of Costing. Cost Concepts and Classification - Cost Sheet - Tenders and Quotations.

UNIT II MATERIAL

Materials Cost : Purchase Control - Stores Control - Fixation of various levels - Perpetual Inventory System - ABC analysis; Control over Issues - Methods of pricing material issues - FIFO, LIFO, Average Cost Method and Base Stock Method.

UNIT III: LABOUR AND OVERHEADS

A. Labour Cost: Labour Turnover - Idle time, Overtime - Computation of Labour Cost - Systems of wage payment - Premium and BonusPlan.

B. Overheads: Classification - Allocation and Apportionment of overheads - Bases of apportionment - Absorption of overheads - Methods of absorption of manufacturing overheads - Machine Hour Rate – Activity basedcosting.

UNIT IV: CONTRACT COSTING AND PROCESS COSTING

A. Contract Costing - Cost PlusContracts - EscalationClause.

B. Process costing - Normal loss - Abnormal loss - Abnormal gain (excluding Inter process profit & equivalentproduction).

UNIT V:SERVICE COSTING & RECONCILIATION OF COST &  
FINANCIAL ACCOUNTING

Service Costing - Transport Costing - Reconciliation of cost and financial accounts.  
Theory-20%                      Problems -80%

TEXT BOOK

- Reddy & HariPrasad  
Reddy : Cost Accounting, MarghamPublications,  
Chennai.

## BOOKS FOR REFERENCE

- Jain S.P.&NarangK.L. : Cost Accounting; Kalyani, NewDelhi.
- Horngren,Charles,  
FosterandDatar : Cost Accounting-A ManagerialEmphasis;  
Prentice- Hall of India, New Delhi.
- Khan M.Y andJainP.K : Management Accounting; TataMcGraw  
Hill.
- MaheshwariS.N. : Advanced Problems and Solutions inCost  
Accounting; Sultan Chand, New Delhi.
- Arora M.N. : Cost Accounting-Principles andPractice;  
Vikas, NewDelhi.
- Pillai&Bhagawati : Cost Accounting, Sultan Chand,New  
Delhi.

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HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.

B.B.A SEMESTER III- ALLIED- 4

INFORMATION TECHNOLOGY IN BUSINESS

NO.OF HOURS :4

CODE:U15BB3AOT04

NO.OFCREDITS:3

MARKS:100

OBJECTIVES:

- To make the students familiar with the use of IT and the various facets of IT.
- To equip the students with practical skills to use computers.

UNIT –I

INTRODUCTION TO INFORMATION TECHNOLOGY:

Information Technology – Meaning – Need – Components Role of IT – IT in business, IT in manufacturing, IT in mobile computing, IT in public sector, IT in defense, IT in media, IT in publication, IT and internet. Emerging trends in IT – E-Commerce, IT and supply chain management, IT and SIS, Electronic Data Interchange (EDI), Mobile Communication, Bluetooth, Global Positioning System (GPS), Infrared Communication, Smart Card, Blue Laser Disc, Nano Technology, DNA Computing, Quantum Computer, Holographic Memory, IT and Ethical Issues – Privacy, Accuracy, Property and Accessibility Issues.

UNIT – II

OPERATING SYSTEMS: Operating Systems – Meaning and Definition – Functions – Microsoft Windows 7 -Task Bar, Desktop and customizing. My computer – setting, control panel components. - Windows explorer-using help and search features. - Word processing using Ms Word 2007: Basics – Working with word –Formatting – Using cut – copy – Paste. Bullet and numbering – Header and footer – working with tables – using spelling and grammar dialog box using auto correct– using synonyms and thesaurus – adding graphics – drawing objects – mail merge.

UNIT – III

MS-EXCEL:

Spread sheet using Microsoft Excel 2007. Excel environment – Basics – working with worksheet – entering data – navigating through cells – naming and renaming cells – editing a worksheet – cut – copy, paste functions – find and replace features – Formulas and functions – using auto sum ,auto fill and command – creating and inserting a chart and transporting to word and power pointdocuments.

UNIT – IV

MS-POWERPOINT:

Making presentation using Microsoft Power Point 2007. Power Point Environment – Basics – Designing and creating a Presentation – Using design templates. Working with different views. Working with slides – creating a new slide – inserting a slide – cut – copy-paste functions – navigating in power point – slide numbering – running the slides. Working with text and Graphics. Adding multimedia and animation – adding transition – inserting pictures and tables from other office products. Creating and using master slides.

## UNIT – V

### APPLICATIONS OF E-COMMERCE:

E-Commerce – meaning, Need, Advantages, Types - Security features- Electronic Commerce framework – The Anatomy of E-Commerce Applications: Electronic consumer Applications – Electronic commerce Organizations Applications. Electronic Payment Systems: account setup and costs – opening a first virtual transaction Process- confirming Transaction encryption and cryptography-An Introduction to Cyber Law- Basic Concepts of Technology and law: understanding the technology of internet – Scope of Cyber Laws – Information technology Act2000.

### TEXT BOOKS

- IITL Education Solution Ltd, Introduction to Information Technology, Dorling, Kindersley (India) Pvt. Ltd, New Delhi.
- Bouton (latest version) Adobe Photoshop Fundamental with image ready 2, BPB Publications, New Delhi.

### BOOKS FOR REFERENCES

- Efraim Turban et al, (2006), Introduction to Information Technology, Wiley India Pvt. Ltd., New Delhi.
- Leon, (2006), Introduction to computers, Vikas Publishing House Pvt.Ltd., New Delhi.
- Srinivasa Vallaban SV, (2005), Computers in Business, Sultan Chand and Sons, New Delhi.
- Alex Leon and Mathew Leon, (2005), Introduction to Computers with MsOffice 2000, TMH, New Delhi.
- Sanjay Saxena, (2005), MS Office for Everyone, Vikas Publishing House Pvt Ltd, New Delhi.
- Hand book of Cyber laws , V.Sharma, Macmillan India Limited, 2003.
- 7. Vivek Sood “Cyber Law Simplified “ Tata McGraw – Hill Companies.
- 8. E-Commerce – Kamlesh k Bajaj and Debjani Nag.

### PRACTICALS

1. Typing and formatting a page in MsWord
2. Typing all kinds of letters.
3. Typing a Resume
4. Creation of tables in Ms Word and entering text and numeric data
5. Use of mail Merge
6. Pay roll preparation in Excel
7. Mark Sheet preparation in Excel
8. Sales Report in Excel
9. Preparing a graph for a given data
10. Creating power point file using templates and master slides
11. Importing data from Word and Excel to power point slides
12. Inserting picture files and audio files
13. Using animation and slide transition schemes in slides
14. Opening net banking account

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A SEMESTER III SKILL BASED ELECTIVE – 3  
BUSINESS ETHICS

NO.OF HOURS: 2  
NO.OF CREDITS: 2

CODE: U15BB3SBT03  
MARKS: 100

COURSE OBJECTIVE

- To introduce the concept and importance of business ethics and corporate governance
- To know the facets of ethics management
- To know the ethical values and Indian ethos in Management

UNIT-I: BUSINESS ETHICS

Meaning – Definition – Nature – Importance – Ground Rules – myths – Methodology – Characteristics of Managerial Ethics.

UNIT-II: ETHICS MANAGEMENT

Ethical Dilemma – Ethical Decision Making – Ethical Reasoning – Ethical issues – Ethics Management – Key roles and responsibilities – Ethics Management Programmes – Benefits of Managing Ethics in Work Place – Organisation Ethics Development System (OEDS) – Organisational culture – Ethics Tools: Code of ethics – Guidelines for developing code of ethics – Value based leadership.

UNIT-III: ETHICAL VALUES

Work Ethics – Work Culture – Ethical Theories – Ethical Values- Environmental Ethics – Consumer Protection.

UNIT-IV: INDIAN ETHOS IN MANAGEMENT:

Basic Principles of Management as per ancient Indian wisdom and insight – Work life in Indian philosophy – Indian ethos for the work life – Quality of Work Life – Strategies for Work Life

UNIT-V: CORPORATE GOVERNANCE AND BUSINESS ETHICS:

Corporate governance and the good company- Corporate governance and the social responsibility of business - Corporate governance and the environment responsibility of business - corporate governance and business ethics - Business Ethics Sustainability.

TEXT BOOKS:

- Bhatia, S.K., Business Ethics and Corporate Governance.
- Bowie Norman, Business Ethics, Prentice Hall.

REFERENCES:

- Chakraborty, S.K., Management by Values, Oxford Univ.Press.



- Balasubramanian, R., Corporate Governance, IIM Bangalore.
- Laura P. Hartman, Perspectives in Business Ethics, Tata Mc GrawHill.
- Larue Tone Hosmer and La Rue Hosmer, The Ethics in Management, Irwin,2002
- Naresh B Shah, Values / Ethics in Management – Relevance &Application.
- Sherlekar, Ethics in Management, Himalaya,2008
- David Murray, Ethics in Management, CrestPub.2001.
- Marianne M. Jennings, Cases in Business Ethics, Delhi: Cengage LearningIndia.
- Balachandran & Chandrasekaran, Corporate Governance & SocialResponsibility, Prentice Hall,2010.
- Manna S & Chakraborti S, Values and Ethics in Business and Profession, PHI,2010.
- Murthy, CSV, Business Ethics- Text and Cases, Himalaya Publishinghouse, Mumbai,2006.

HOLY CROSS COLLEGE (AUTONOMOUS),  
TIRUCHIRAPPALLI-2 B.A./B.Sc./ B.Com./ B.C.A./B.B.A  
DEGREE COURSE  
II YEAR: SEMESTER - III

(Students who are admitted from 2015 onwards)

GENDER STUDIES

Hours: 1Hr/wk

CODE: U15WS3GST01

CREDITS: 1

Objectives

To make boys and girls aware of each other's strength and weakness

To develop sensitivity towards both genders in order to lead an ethically enriched life

To promote attitudinal change towards a gender balanced ambience and women empowerment Unit I

Concepts of Gender : Sex-Gender-Biological Determination-Patriarchy-Feminism-GenderDiscrimination-Gender Division of Labour -Gender stereotyping – Gender Sensitivity-Gender Equity

– Equality – Gender Mainstreaming – Empowerment.

Unit II Women's Studies Vs Gender Studies: UGC's Guidelines –VII to XI Plans–GenderStudies :Beijing Conference and CEDAW-Exclusiveness and Inclusiveness.

Unit –III Areas of Gender Discrimination : Family–Sex Ratio–Literacy–Health–Governance

– Religion Work Vs Employment – Market – Media – Politics – Law – Domestic Violence – Sexual Harassment – State Politics and Planning.

Unit – IV Women Development and Gender Empowerment : Initiatives– International Women’sDecade – International Women’s Year – National Policy for Empowerment of Women – Women Empowerment Year 2001 – Mainstreaming Global Policies.

Unit – V

Women’s Movements and Safeguarding Mechanism: In India National / State Commission forWomen (NCW) – All Women Police Station – Family Court – Domestic Violence Act – Prevention of Sexual Harassment at Work Place Supreme Court Guidelines – Maternity Benefit Act – PNDT Act – Hindu Succession Act 2005 – Eve Teasing Prevention Act – Self Help Groups – 73rd Amendment for PRIs.

BOOK FOR STUDY

Manimekalai. N & Suba. S (2011), Gender Studies, Publication Division, Bharathidasan University, Tiruchirappalli

HOLY CROSS COLLEGE ( AUTONOMOUS),  
TIRUCHIRAPPALLI-2

B.A. /B.Sc. / B.Com. / B.R.Sc./ B.C.A. DEGREE  
COURSE LIFE ORIENTED  
EDUCATION  
ETHICS – II: EMPOWERMENT OF WOMEN

HRS / WK :1  
CODE: U12VE4LVE02

CREDIT :1

MARKS : 100

OBJECTIVES:

- To make the learners aware of various Social, Gender issues and Cyber Crimes.
- To make them aware of the property rights.
- To make them understand and appreciate the role of media, in facing the challenges on various life issues.

UNIT – I: GENDER ISSUES

Feminism, Responsibilities of men and women towards Egalitarian society, Gender Identity-Factors contributing to gender identity (Family values, culture, tradition, religion, societal values, mass media ).

UNIT – II: WOMEN AND MEDIA

Portrayal of women in media, Media world - News paper, Magazine, Cinema, TV, Video and Advertisements - Morality in Media and Right use of Media

UNIT – III: SOCIAL ISSUES RELATED TO WOMEN

Eve teasing, Rape, Dowry, Harassment in marriage, Divorce and Widows Remarriage, HIV

& AIDS, Transgender, Female Genocide, sex workers, trafficking, fugitive, Female foeticide, handicapped children and women and evils of drug abuse

#### UNIT – IV: WAYS OF EMPOWERING WOMEN

Need for empowerment –Skills required for empowerment and Career Oriented Skills, Women’s bill- Property rights, Models of Empowered Women-Mother Teresa, Indira Gandhi, and Helen Keller, Chanu Sharmila and Malala

#### UNIT – V: CYBER CRIME AGAINST WOMEN

Harassment and Spoofing via e-mail, Cyber Stalking, Cyber Pornography, Morphing - Cyber Laws, social network, face book, and twitter

#### REFERENCES:

1. Dr.M.Arumairaj et al., 1999, “Marching towards the Millenium ahead”.
2. Thomas Anjugandam, 1999, “Grow Free Live Free” Salesian Publicaiton.
3. H.C PrettiNandhiniUpreti, jaipur 2000 “Women and problems of Gender Discrimination”.
4. Thomas B.Jayaseelan, 2002, “Women: Rights and law” Indian Social Institute, New Delhi.

Reni Jacob vol I & II, April- June 2004, ”Vikasimi – The journal of Women’s Empowerment, Ed,”

HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPPALLI – 2  
B.A./B.Sc./ B.Com/ B.R.SC/ B.C.A - DEGREE COURSES

LIFE ORIENTED EDUCATION  
CATECHISM – II: CHURCH AND  
SACRAMENTS

HRS/WK:1

CODE : U12VE4LVC02

CREDIT : 1

MARKS : 100

OBJECTIVES:

- To instruct the students to live in relationship with God.
- To offer God's gift of the Holy Spirit.
- To build relationship with Jesus.
- To learn Sacraments and Prayer life through which a Christian is able to live in relationship with Christ.
- To enrich our devotion to Mother Mary and Saints.

UNIT – I: MISSION OF THE CHURCH

What is church (attributes) – Interpretation: body of the Christ- Bride of Christ, goal of all things- Historical as well as spiritual- Mystery and Sacrament-Pilgrim Church.

UNIT – II: PARTICIPATORY CHURCH (AS LAY FAITHFUL) AS A COMMUNITY

Work of the holy Spirit- Salt and leaven in the world “Church of modern World” Church as community – Its important aspect, early Christian Church – People of God as Church- Its characteristic and structure

UNIT – III: THE FUNCTIONARY CHURCH AND I

Ministerial Church – Relating Church –Parish Church- Role of lay faithful in the Church – Its challenges – Church and I.

Sacraments – Initiation- Social – Healing (all the seven) - stress on Confession, Confirmation and Holy Communion - Sacramental: holy “things” used – their sanctity

UNIT – IV: SACRAMENTS AND SACRAMENTAL Sacraments-Initiation-Social-Healing (all the seven)- stress on Confession, Confirmation and Holy Communion. Sacramental: holy “things”used-their sanctity.

UNIT – V: MARY AND WOMEN IN THE BIBLE- RUTH, ESTHER, JUDITH

Mary as a young virgin- Disciple- Her role in the Catholic Church-Annual feasts- Pilgrimages- Devotion to Mary, Theologies. Saints in the Church- 10 women saints. Ex. Mother Teresa, St.Alphonse.

REFERENCES:

1. "Vatican II Revised" Archbishop Angelo Fernandes Published by X.Diax de Rio S.J. Gujarat Sahitya Prakash, P.O.Box. 70, Gujarat, 388001, India.
2. "The Sacraments The Word of God at the Mercy of the Body" Claretian Publications, Malleswaram, Bangalore 560055.

HOLY CROSS COLLEGE(AUTONOMOUS) TRICHIRAPALLI-2.

B.A/B.Sc./B.Com/B.R.Sc/B.C.A – DEGREE  
COURSES LIFE ORIENTED  
EDUCATION  
BIBLE STUDIES – II: OLD TESTAMENT

CODE: U12VE4LVBO2

HRS / Wk  
:1

CREDIT :1

MARKS : 100

OBJECTIVE:

- Understanding the desires of God through Prophetic revelation and becoming sensitive to the heart beat of God.

UNIT – I: PURPOSE OF LIFE

Creation of man – fall of man (Gen 1-4)Plan of redemption through the life of :

- Noah (Gen 6-9); Abraham (Gen 12-18);
- Joseph (Gen 37-40); Moses (Exo 4-5);
- Joshua (Joshua 1-8)

UNIT – II: JUDGES AND KINGS

- JUDGES: Deborah (Judges 4); Samson (Judges 6-8); Gideon (Judges 13-16)
- KINGS: David (I Sam 17-31, II Sam 1-12); Solomon (I Kings 1-11, Proverbs 1-5,31)

UNIT – III: WOMEN IN THE BIBLE

- Women in the Old Testament
- Eve (Gen 3)
- Ruth (Ruth 1-4)
- Hannah (I Sam 1:1-28)
- Esther (Esther 1-6)

UNIT – IV: MINOR PROPHETS

- Brief Life History and teachings of
- Amos
- Jonah



- Micah
- Nahum
- Habakkuk

UNIT – V: MAJOR PROPHETS:

- Brief Life History and teachings of
- Isaiah (Is 1,6,11,36-38,40-42,44,50,53,61)
- Jeremiah (Jer 1-3,7-12,18-19,23)
- Ezechial (chapters 1,2,3,5,8,12 visions)
- Daniel (Daniel 1-

6) REFERENCES:

1. Missionaries Biographies. 1995, Amazon.com
2. Russell Fueller (1999) The Text book of the Twelve Minor Prophets. Wipf&Stock Publishers, UK.
3. Willis Judson Beecher (2002) The Prophets and The Promise. Wipf& Stock Publishers, UK

**HOLY CROSS COLLEGE (Autonomous), Tiruchirappalli - 620 002.**

**TAMIL DEPARTMENT**

**BA/ B.SC/ B.COM DEGREE**

**Part - I : Language: Tamil Paper - IV**

**Total Hours : 75**

**Hrs : 5Hrs /Wk**

**Credit : 3**

**Code : U15TL4TAM04**

**Marks : 100**

**நோக்கங்கள்:**

1. மாணவர்களுக்குத் தமிழர்தம் வாழ்வியல் விழுமியங்களை உணர்த்துதல்.
2. அறநெறிகள் வாழ்க்கைக்கு வழிகாட்டும் விதத்தினை எடுத்துரைத்தல்
3. சிகரம் தொட்ட சாதனையாளரின் வாழ்வியலைப் புலப்படுத்துதல்
4. மொழித்திறன் வளர்த்தல்.

**பயன்கள்:**

1. வாழ்க்கையின் பல்வகை நிலைகளையும் உணர்ந்து செயல்படச் செய்தல்
2. தன்னைத் தானே நெறிப்படுத்திக்கொள்ள, பயன்பாடடைய இலக்கியம் வழிகாட்டுவதை புரிந்துகொள்ளச் செய்தல்.
3. இடைவிடாத முயற்சியின் வெற்றிப்படிகளைக் கண்டுணர்ந்து மேன்மை அடையச் செய்தல்.
4. இருமொழிப் புலமையை வளர்த்தல்.

**அலகு:1 செய்யுள்**

**1. குறுந்தொகை**

1. கொங்கு தேர் வாழ்க்கை அஞ்சிறைத் தும்பி - இறையனார்
2. யாரும் இல்லை தானே கள்வன் - கபிலர்
3. வேம்பின் பைங்காய்என் தோழி தரினே - மிளைக் கந்தன்
4. உள்ளது சிதைப்போர் உளரெனப் படாஅர் - பாலை பாடிய பெருங்கடுங்கோ
5. நோற்றோர் மன்ற தோழி - குறுங்குடி மருதன்

**2. நற்றிணை**

1. மணையுறை புறவின் செங்கால் பேடை

2. நீள்மலைக் கலித்த பெருங்கோற் குறிஞ்சி - பாண்டியன் மாறன் வழுதி
3. ஆய்மலர் மழைக்கண் தென்பனி உறைப்பவும் - நல்விளக்கனார்
4. சிறுவீ முல்லைப் பெரிது கமழ் அலரி - மதுரை பேராலவாயர்

### 3. கலித்தொகை

1. எறித்தரு கதிர்தாங்கி ஏந்திய குடைநீழல் - கபிலர்
2. பாடுகம் வா வாழி தோழி - கபிலர்

அலகு:2 செய்யுள்

### 4. புறநானூறு

1. நின் நயந்து உறைநர்க்கும் - பெருஞ்சித்திரனார்
2. காய்நெல் அறுத்துக் கவளம் கொளினே - பிசிராந்தையார்
3. படைப்புப் பலபடைத்து - பாண்டியன் அறிவுடைநம்பி
4. கேட்டல் மாத்திரை - கோப்பெருஞ்சோழன்
5. ஈன்று புறந்தருதல் எந்தலைக் கடனே - பொன்முடியார்

### 5. பதிற்றுப்பத்து - ஐந்தாம் பத்து

1. சுடர் வீ வேங்கை
2. தசம்பு துளங்கு இருக்கை
3. ஊன்துவை அடிசில்

### 6. திருக்குறள்

1. அறத்துப்பால் - இனியவை கூறல்
2. பொருட்பால் - வினை செயல்வகை
3. காமத்துப்பால் - புலவி நுணுக்கம்

அலகு:3

தமிழ் இலக்கிய வரலாறு (துறை வெளியீடு)

சங்ககாலம் - சங்கம் மருவியகாலம்

எட்டுத்தொகை, பத்துப்பாட்டு, பதினெண்கீழ்க்கணக்கு நூல்கள்

அலகு:4

வாழ்க்கை வரலாறு

அன்னை தெரசா - பா. தீனதயாளன்

அலகு:5

பொது - மொழிபெயர்ப்பு

### பாட நூல்கள்

- |                         |                            |
|-------------------------|----------------------------|
| 1. செய்யுள் நூல்        | - தமிழாய்வுத்துறை வெளியீடு |
| 2. தமிழ் இலக்கிய வரலாறு | - தமிழாய்வுத்துறை வெளியீடு |
| 3. வாழ்க்கை வரலாறு      |                            |
| பா.தீனதயாளன்            | - அன்னை தெரசா              |
| 4. மொழிபெயர்ப்பு        | - தமிழாய்வுத்துறை வெளியீடு |

(for the candidates admitted from June 2015 onwards)  
HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPPALLI-620002  
DEPARTMENT OF HINDI

PART – I LANGUAGE HINDI FOR B.A, B.Sc &  
B.Com HINDI PAPER-IV FUNCTIONAL HINDI &  
TRANSLATION  
SEMESTER – IV

HRS/WEEK : 5

CREDITS :

3 CODE:

U15HN4HIN04

MARKS : 100

UNIT – I Functional  
Hindi UNIT- II Adhunic  
Kaal UNIT- III General  
Essays

Parishram Ka Mahatva, Anushasan, Paropakar, Jawaharlal Nehru, Deepavalli, Bharath  
Mein Computer

UNIT- IV Letter Writing  
UNIT- V Anuvad Abhyas -  
III Books Prescribed :

- General Essays - D.B.H.P. Sabha Publishers, Chennai-17
- Abinava Patra Lekhan - D.B.H.P. Sabha Publishers, Chennai-17
- Anuvad Abhyas – III - D.B.H.P. Sabha Publishers, Chennai-17

PART I - LANGUAGE - FRENCH PAPER IV [LANGUAGE & CULTURE

(ÉCHO A2 2e édition)]

(For candidates admitted 2013 onwards)

HRS/WEEK : 5

CREDIT : 3

CODE : U15FR4FRE04

MARKS : 100

Unit 1 C'est la fête !

Les pronoms objets directs et indirects – parler d'une fête – exprimer des goûts et des préférences – fêtes sans frontières – plats des fêtes – les jours fériés – les saisons– le calendrier – les fêtes traditionnelles, importées, francophones.

Unit 2 Vous plaisantez !

Le conditionnel présent, la distinction du futur et du conditionnel – le mouvement en général – raconter une anecdote – journée de détente – la naissance d'un chef d'œuvre - l'art au début du 20<sup>e</sup> siècle – le plaisir de jeux de mots.

Unit 3 On s'entend bien !

Les constructions « faire + verbe » et « laisser + verbe », le discours rapporté – décrire le caractère ou le comportement, exprimer l'accord et le désaccord – le langage des couleurs – sujets de conversation – sujets d'étonnement.

Unit 4 À vos risqué et périls !

Le subjonctif présent, la voix passive – l'aventure d'aujourd'hui – travailler pour la planète – réussites et échecs - marathon de Paris – plaisir des sports – les sports les plus regardés et pratiqués - les français et les sports– les jeunes issus de l'immigration.

Unit 5 La vie est dure

Les pronoms possessifs, les adjectifs, les pronoms indéfinis – parler de ses activités quotidiennes, exprimer la confiance ou la méfiance – les tâches ménagères – la France insatisfaite - sans travail – la chanteuse Diam's – le film 'Le Couperet de Costa-Gavras'.

TEXT BOOKS :

ECHO A2 – METHODE DE FRANÇAIS & CAHIER PERSONNEL D'APPRENTISSAGE

Authors: J. Girardet and J. Pécheur

Publication: CLÉ

INTERNATIONAL, 2010.

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPPALLI – 2.  
II YEAR UG – SEMESTER IV  
PART II – ENGLISH 4 - GENERAL ENGLISH IV

HOURS : 6  
CREDIT : 3

CODE : U15EL4GEN04  
MARKS: 100

EMPLOYABILITY SKILLS

Objectives:

1. To develop both receptive (reading, listening) and productive (speaking, writing) skills through communicative classes.
2. To acquire proficiency in oral and written language.
3. To train the students for employability skills such as team skills, communication skills and presentation skills.
4. To acquire values related to personal integrity and excellence in work propagated in the literary works.
5. To create interest among students for self-learning.

UNIT I – Personal integrity –Honesty, dependability, adaptability and loyalty.

Listening to identify a person's attitude, values, situation and the decision made. Speaking about one's action, expressing opinions, character analysis.

Reading for comprehension(inferring a character's method of managing a situation, adaptability and the like). Writing recommendations.

Grammar – use of appropriate adjectives and adverbs in contexts and reporting speeches Vocabulary – differentiating shades of meaning, use of idioms and phrases in sentences Composition – Your thoughts are the architects of your destiny – David O' Mckay

Honesty is the first chapter in the book of wisdom – Thomas Jefferson

TEXTS

1. *An incident on honesty*. An extract from Mahatma Gandhi's autobiography
2. *"How far is the river"* by Ruskin Bond
3. *"The open window"* by Saki.
4. Extract from Shakespeare's *"Julius Caesar"* Act III Scene II Lines 13 - 33– Antony's speech

UNIT II – Key to success – Self-esteem, perfection and excellence Listening to differentiate duty from obligation.

Speaking – Discussing one's knowledge about different subjects, learning skills, thirst for knowledge, learning from experiences.

Reading for comprehension exhibiting higher perception of life's experiences.

Writing paragraphs with cause and reason, analyzing motives behind people's actions and behavior. Grammar – use of cohesive devices

Vocabulary – figures of speech– simile, metaphor.



## Composition –

1. Excellence is not a destination, it is a continuous journey that never ends – Brian Tracy

2. To be perfect is to change often – Winston

### Churchill TEXTS

1. “The road not taken” by Robert Frost.
2. Our urgent need for self-esteem by Nathaniel Brandon.
3. Five senses by Judith Wright
4. Three questions by Leo Tolstoy

## UNIT III – Team skills

Listening to speaker’s ideas, opinions, and suggestions and analyzing their character. Speaking –Discussing, questioning, interacting, respecting, sharing and participating. Reading for comprehension – absorbing the attitude of the people.

Writing – personal essays and report writing Grammar – use of inverted structures Vocabulary –New words in current usage.

Composition –1. “Talent wins games, but teamwork and intelligence wins championships.”

2. “It takes two flints to make a fire.”

### TEXTS

1. “The little black boy” by William Blake
2. How to get cooperation by Dale Carnegie.
3. Encouraging others (Story about encouraging others  
<https://www.wattpad.com/3200505-compilation-of-inspirational-stories-encouraging>)
4. The Blind Doctor: The Jacob Bolotin Story - An abridged biography by Rosalind Perlman

## UNIT IV – Communication skills for interpersonal

relationship Listening to specific information and guessing.

Speaking –Facing interview and situational speeches (Master of ceremony, felicitation and the like). Reading for comprehension to identify the methods of persuasion.

Writing formal letters and invitations.

Grammar – Transformation of sentences.

Vocabulary – Words related to technical registers.

Composition –1. “Communication is an art form that is crafted throughout our lives.” 2. Birds of same feather flock together.

### TEXTS

1. Advertisement.
2. The Refund by Fritz Karinth
3. To know when to say 'It's none of your business' by McCormack
4. An easy way to become a good conversationalist by Dale Carnegie.

#### UNIT V –Presentation skills

Listening to commands, information, announcements, and discussions in a meeting. Speaking –role play in panel discussion, mock parliament and public speaking.

Reading for comprehension.

Writing agenda, minutes, memo, notice, circular, project proposal.

Grammar – use of simple, compound, complex, imperative sentences and punctuations. Vocabulary – Business terms.

Composition – writing a project. TEXTS

1. Profile of an entrepreneur
2. An excerpt from Abraham Lincoln's speech in Gettysburg.

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HOLY CROSS COLLEGE(AUTONOMOUS)TIRUCHIRAPALLI-2.  
B.B.A 2015 –2016 SEMESTER IV  
MAJOR CORE - 5  
PRODUCTION AND OPERATIONS MANAGEMENT

NO.OF HOURS :6  
NO.OFCREDITS:5

CODE :U15BB4MCT05  
MARKS:100

**COURSE OBJECTIVE:**

To acquaint the students with decision making in planning, scheduling and control of production and operation functions in both manufacturing and service industries and new advancement in operation management.

**UNIT – I INTRODUCTION**

Nature and Scope of Production – Production as a System – Evolution of Production – Decision making in Production- Importance of Production Function –Problems of Production Management-Characteristics of Modern Production and Operation Function – Forecasting – Need for Sales Forecasting – Models – Application of Long range & Short range Demand Forecast.

**UNIT – II PLANT LAYOUT DESIGN**

Introduction – Need for Layout Decision – Objectives of Good Layout –Significance of Layout Choices- Factors Influencing Layout Choices- Principles of Plant Layout - General Procedure for Making Location Decision-Layout Tools And Techniques – Layout drawings and Procedure- Analyzing Layout with Computers- Factory Building and Design – Types of Buildings.

**UNIT –III CAPACITY PLANNING**

Definition of capacity – Types of Capacity – Measurement of Capacity –Generation Process- Capacity Decision – Factors affecting Determination of Plant Capacity – Capacity Planning- Capacity Planning Decision – Types of capacity Planning – Capacity Requirement Planning Strategies – Balancing Capacity- Capacity and systems approach – Adoption to external change – Models for facility planning – Location factor – Site and structure.

**UNIT – IV PRODUCTION PLANNING AND CONTROL**

Introduction – Classification of Production Planning and Control - Production Planning System –Factors determining production in control procedure - Role in operations Management - Production Control System - Levels of Production Planning – Limitation of PPC- PPC function in different production system – Organization of PPC department – Routing –Scheduling - Dispatching – Progressing – Documents concerned in PPC functions- Industrial Productivity – Meaning- Importance- Tools and Techniques - Introduction to supply chainmanagement

**UNIT – V LOGISTICS AND MAINTENANCE MANAGEMENT**

A. Introduction – Definitions – Activities of logistics – Aims of logistics – Importanceof logistics – Progress in logistics – Logistics strategy – designing a logisticsstrategy.

B. Meaning – Scope – Importance of Maintenance- Impact of Maintenance – Objectives- Areas- Types – Planning and Scheduling ofMaintenance.

Theory – 60% Problems – 40%

TEXT BOOK:

- ShridhariBhat.K : Production and Operations Management Himalaya Publishing House, New Delhi, 2006

BOOKS RECOMMENDED:

- Buffa E.S. : Modern Production and Operations Management TMH publishing House, New Delhi, 2004
- Panneerselvam : Production and Operations Management, PHIPublications, New Delhi,2004
- Aswathappa : Production andOperations Management Himalaya Publishing house, New Delhi,2002

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HOLY CROSS COLLEGE(AUTONOMOUS)TIRUCHIRAPALLI-2.  
B.B.A. 2015-2016 SEMESTER IV  
MAJOR CORE - 6  
MARKETING

NO.OFHOURS :4  
NO.OFCREDITS:4

CODE:U15BB4MCT06  
MARKS :100

COURSE OBJECTIVE:

- To enable the students a basic understanding of the concepts of marketing.

UNIT – I INTRODUCTION TO MARKETING

Marketing - Definition - Scope - Traditional and Modern concept - Importance and functions of marketing - Basic approaches to marketing - Marketing of agricultural, industrial and consumer goods – Consumer Behaviour.

UNIT – II PRODUCT POLICY AND MARKET SEGMENTATION

Product - Product Planning and Product Policy - Product Mix- Branding - Packaging - Product Life Cycle - Product planning for existing Product and new product. Market Segmentation.

UNIT – III PRICING AND PROMOTION MIX

Pricing - Pricing objectives - Factors influencing pricing - Methods of pricing - Pricing policies. Promotion: Promotion Mix - Sales Promotion.

UNIT – IV ADVERTISING AND PERSONAL SELLING

Advertising - Objectives - Importance - Advertisement Copy - Different media - Selection of media.

Personal Selling - Features - Functions - Selection of salesmen and training - Controlling.

UNIT – V MARKETING CHANNELS AND MARKETING RESEARCH

Channels of Distribution - Channel Functions - Middlemen - Wholesalers - Retailers - Selection of marketing channels- Direct Marketing- Tele-marketing - Online marketing  
Social media marketing – Marketing Information and Research.

TEXT BOOK:

- Rajan Nair : Marketing; Sultan Chand and Sons, New Delhi'2006

BOOKS FOR REFERENCE:

- Kotler Philip : Marketing Management Englewood Cliffs; Prentice Hall, New Delhi, 2006
- R.S.N Pillai & Bhagavathi : Modern Marketing Principles & Practises, S.Chand & Co.Ltd, New Delhi, 2009
- Kotler Philip and Armstrong Gary : Principles of Marketing; Prentice-Hall of India, New Delhi, 2006
- William M. Pride & Mifflin. Ferrell. O.C. : Marketing, Boston: Houghton-

HOLY CROSS COLLEGE(AUTONOMOUS)TIRUCHIRAPALLI-2.  
B.B.A SEMESTER IV  
MAIN ELECTIVE - 2  
COMPANY LAW

NO.OF HOURS :4  
NO.OFCREDITS:4

CODE :U15BB4MET01  
MARKS:100

OBJECTIVES

To understand the basic principles and practices of Company Law.

UNIT – I INTRODUCTION

Company- - Definition - Kinds – Characteristics – Incorporation

UNIT – II STATUTORY DOCUMENTS

Memorandum, Articles of Association- Doctrine of Ultra vires- Doctrine of Indoor management - Doctrine of Constructive notice.

UNIT – III SHARES AND DEBENTURES

Shares: Kinds - Redemption of preference shares - Premium and discount – Prospectus - Allotment - Forfeiture - Reissue and rights issue of shares - Transfer and transmission of shares.

Debentures: Kinds - Redemption of debentures - Borrowing powers of the company.

UNIT – IV COMPANY MANAGEMENT AND MEETINGS

Administration - Directors, Managing Directors, Company Secretary - Qualifications and disqualification - Appointment - Powers - Duties - Rights and liabilities- Company meeting - Kinds - Notice - Proxies – Quorum - Agenda - Minutes - Resolutions.

UNIT – V WINDING UP

Winding up of companies - Different modes of winding up- Consequences of winding up.

BOOKS FOR STUDY

Kapoor N.D, (2008). Company Law- Incorporating theProvisionsofthe Companies Amendment Act, 2000, New Delhi : Sultan Chand &Sons.

BOOKS FOR REFERENCE

- Gower L.C.B, (2005). Principles of Modern Company Law, London: Stevens &Sons.
- Singh Avtar, (2007). Company Law, Lucknow: Eastern BookCo.

HOLY CROSS COLLEGE(AUTONOMOUS)TIRUCHIRAPALLI-2.  
B.B.A SEMESTER IV  
MAJOR ELECTIVE - 2  
FINANCIAL MANAGEMENT

NO.OF HOURS :4  
NO.OFCREDITS:4

CODE :U15BB4MET02  
MARKS:100

COURSE OBJECTIVE:

- To enable the students to have an in-depth understanding of the theory and practice of finance and its application to business situations and stimulate an analytical mindset towards financial aspects.

UNIT I: INTRODUCTION

Financial management – Introduction - Concept –Evolution and Significance - Functions of financial manager- Risk and return analysis, Time value of money – Trade off – Wealth maximization vs. optimization

UNIT II: COST OF CAPITAL

Cost of capital – Concept – Cost of debt – Equity – Preference share capital – Retained earnings – Weighted average cost of capital.

UNIT III: CAPITAL STRUCTURE

Determinants of Capital structure – Optimum capital structure - Capital structure theories – Significance of capital structure – Limitations.

UNIT IV: WORKING CAPITAL MANAGEMENT

Concepts and Types – Determinants- Financing approaches-Sources of working capital-Types of Working Capital –Estimation of working capital management- Management of cash – Inventory- Receivables

UNIT V: CAPITAL BUDGETING AND DIVIDEND DECISIONS

Capital Budgeting – Significance – Methods of evaluation of capital investment proposals - Payback period – NPV – IRR – ARR methods

Dividend theories – Valuation under Gordon and Walter theories – Dividend irrelevance under MM theory - Assumptions and limitations – Dividend policy – Factors affecting dividend theories

TEXT BOOK:

- Maheswari S.N. : Elements of Financial Management, Sultan Chand and Sons, New Delhi, 2009.

BOOKS RECOMMENDED:

- Khan M. Y and Jain P.K : Financial Management, Text and Problems; Tata McGraw Hill, New Delhi, 2008
- Panday I.M. : Financial Management; Vikas Publishing House, New Delhi, 2007
- Van Horne J.C : Fundamentals of Financial Management; Prentice Hall of India, New Delhi, 2007

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI-2.  
B.B.A. SEMESTER IV- ALLIED COURSE - 5  
INDUSTRIAL LAW

NO.OFHOURS :4  
NO.OFCREDITS:3

CODE :U15BB4AOT05  
MARKS :100

COURSE OBJECTIVE:

- To enable the students to understand the basic Principles of IndustrialLaw.

Unit –I :THE FACTORIES ACT AND INDUSTRIAL DISPUTES ACT:

The Factories Act - Features - Safety, Health and Welfare measures - The Contract Labour (Regulation and Abolition) Act, 1970.

Industrial Disputes Act, 1947: Industrial Dispute- Workman. Strikes and Lock-out : Lay-off – Retrenchment-Closure - Unfair Labour Practices.

Unit II: WORKMEN’S COMPENSATION ACT, 1923:

Emergence of the legislation-Total and partial disablement – Employers Liability for compensation -Occupational disease – Compensation for Accident.

Unit III: MINIMUM WAGES ACT AND MATERNITY BENEFIT ACT:

A. The Minimum Wages Act, 1948- Fixation of minimum rates of wages - working hours - determination of wages -claims

B. The Maternity Benefit Act, 1961- Object -Scope.

Unit IV: TRADE UNIONS ACT, 1926:

Features of the enactment - Definitions - Registration of Unions – Rights and duties of a registered trade union- Cancellation- Amalgamation of Unions – Dissolution.

Unit V: LABOUR WELFARE LEGISLATIONS:

The Employees State Insurance Act, 1948: Corporation – Fund – Contributions – Benefits - Adjudication of disputes - Claims - Penalties - The Employees Provident Fund Act, 1952 - Employees Provident Fund Scheme.

TEXT BOOK:

- N.D.Kapoor : HandbookofIndustrialLaw.SultanChand& Sons.New Delhi.2004
- H.Samuel : Industrial Law,Vikhas PublicationsNewDelhi.2002
- ArunMonappa : INDUSTRIAL RELATIONS; TataMcGraw Hill Publishing CompanyLtd.



BOOKS RECOMMENDED:

- Gower L.C.B : Principles of Modern Company Law,  
Stevens & Sons, London
- 2. Ramaiya A. : Guide to the Companies Act; Wadhwa  
& Co., Nagpur
- 3. Avtar Singh : Company Law: Eastern Book Co., Lucknow
- 4. Kuchal M.C. : Modern India Company Law; Shri  
Mahavir Books, Noida
- 5. Kapoor N.D : Company Law- Incorporating the  
Provisions of the Companies Amendment  
Act, 2000; Sultan Chand & Sons, New Delhi
- 6. Bagri A.K. : Company Law; Vikas Publishing House, New Delhi

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HOLY CROSS COLLEGE ( AUTONOMOUS),  
TIRUCHIRAPPALLI-2

B.A. /B.Sc. / B.Com. / B.R.Sc./ B.C.A. DEGREE  
COURSE LIFE ORIENTED  
EDUCATION  
ETHICS – II: EMPOWERMENT OF WOMEN

CODE: U12VE4LVE02

HRS / WK  
:1

CREDIT :1

MARKS : 100

## OBJECTIVES:

- To make the learners aware of various Social, Gender issues and Cyber Crimes.
- To make them aware of the property rights.
- To make them understand and appreciate the role of media, in facing the challenges on various life issues.

## UNIT – I: GENDER ISSUES

Feminism, Responsibilities of men and women towards Egalitarian society, Gender Identity-Factors contributing to gender identity (Family values, culture, tradition, religion, societal values, mass media ).

## UNIT – II: WOMEN AND MEDIA

Portrayal of women in media, Media world - News paper, Magazine, Cinema, TV, Video and Advertisements - Morality in Media and Right use of Media

## UNIT – III: SOCIAL ISSUES RELATED TO WOMEN

Eve teasing, Rape, Dowry, Harassment in marriage, Divorce and Widows Remarriage, HIV & AIDS, Transgender, Female Genocide, sex workers, trafficking, fugitive, Female foeticide, handicapped children and women and evils of drug abuse

## UNIT – IV: WAYS OF EMPOWERING WOMEN

Need for empowerment –Skills required for empowerment and Career Oriented Skills, Women's bill- Property rights, Models of Empowered Women-Mother Teresa, Indira Gandhi, and Helen Keller, Chanu Sharmila and Malala

## UNIT – V: CYBER CRIME AGAINST WOMEN

Harassment and Spoofing via e-mail, Cyber Stalking, Cyber Pornography, Morphing - Cyber Laws, social network, face book, and twitter

REFERENCES:

5. Dr.M.Arumairaj et al., 1999, "Marching towards the Millenium ahead".
6. Thomas Anjugandam, 1999, "Grow Free Live Free" Salesian Publicaiton.
7. H.C PrettiNandhiniUpreti, jaipur 2000 "Women and problems of Gender Discrimination".
8. Thomas B.Jayaseelan, 2002, "Women: Rights and law" Indian Social Institute, New Delhi.

Reni Jacob vol I & II, April- June 2004, "Vikasimi – The journal of Women's Empowerment, Ed,"

LIFE ORIENTED EDUCATION  
CATECHISM – II: CHURCH AND  
SACRAMENTS

HRS/WK:1

CODE : U12VE4LVC02

CREDIT : 1

MARKS : 100OBJECTIVES:

- To instruct the students to live in relationship with God.
- To offer God's gift of the Holy Spirit.
- To build relationship with Jesus.
- To learn Sacraments and Prayer life through which a Christian is able to live in relationship with Christ.
- To enrich our devotion to Mother Mary and Saints.

UNIT – I: MISSION OF THE CHURCH

What is church (attributes) – Interpretation: body of the Christ- Bride of Christ, goal of all things- Historical as well as spiritual- Mystery and Sacrament-Pilgrim Church.

UNIT – II: PARTICIPATORY CHURCH (AS LAY FAITHFUL) AS A COMMUNITY

Work of the holy Spirit- Salt and leaven in the world “Church of modern World” Church as

community – Its important aspect, early Christian Church – People of God as Church- Its characteristic and structure

UNIT – III: THE FUNCTIONARY CHURCH AND I

Ministerial Church – Relating Church –Parish Church- Role of lay faithful in the Church – Its challenges – Church and I.

Sacraments – Initiation- Social – Healing (all the seven) - stress on Confession, Confirmation and Holy Communion - Sacramental: holy “things” used – their sanctity

UNIT – IV: SACRAMENTS AND SACRAMENTAL Sacraments-Initiation-Social-Healing (all the seven)- stress on Confession, Confirmation and Holy Communion. Sacramental: holy “things”used-their sancity.

## UNIT – V: MARY AND WOMEN IN THE BIBLE- RUTH, ESTHER, JUDITH

Mary as a young virgin- Disciple- Her role in the Catholic Church-Annual feasts- Pilgrimages- Devotion to Mary, Theologies. Saints in the Church- 10 women saints. Ex. Mother Teresa, St.Alphonse.

### REFERENCES:

3. “Vatican II Revised” Archbishop Angelo Fernandes Published by X.DiAx de Rio S.J. Gujarat Sahitya Prakash, P.O.Box. 70, Gujarat, 388001, India.
4. “The Sacraments The Word of God at the Mercy of the Body” Claretian Publications, Malleswaram, Bangalore 560055.

HOLY CROSS COLLEGE(AUTONOMOUS) TRICHIRAPALLI-2.

B.A/B.Sc./B.Com/B.R.Sc/B.C.A – DEGREE  
COURSES LIFE ORIENTED  
EDUCATION  
BIBLE STUDIES – II: OLD TESTAMENT

CODE: U12VE4LVBO2

HRS / Wk  
:1

CREDIT :1

MARKS : 100

OBJECTIVE:

- Understanding the desires of God through Prophetic revelation and becoming sensitive to the heart beat of God.

UNIT – I: PURPOSE OF LIFE

Creation of man – fall of man (Gen 1-4)Plan of redemption through the life of :

- Noah (Gen 6-9); Abraham (Gen 12-18);
- Joseph (Gen 37-40); Moses (Exo 4-5);
- Joshua (Joshua 1-8)

UNIT – II: JUDGES AND KINGS

- JUDGES: Deborah (Judges 4); Samson (Judges 6-8); Gideon (Judges 13-16)
- KINGS: David (I Sam 17-31, II Sam 1-12); Solomon (I Kings 1-11, Proverbs 1-5,31)

UNIT – III: WOMEN IN THE BIBLE

- Women in the Old Testament
- Eve (Gen 3)
- Ruth (Ruth 1-4)
- Hannah (I Sam 1:1-28)
- Esther (Esther 1-6)

UNIT – IV: MINOR PROPHETS

- Brief Life History and teachings of
- Amos
- Jonah

- Micah
- Nahum
- Habakkuk

UNIT – V: MAJOR PROPHETS:

- Brief Life History and teachings of
- Isaiah (Is 1,6,11,36-38,40-42,44,50,53,61)
- Jeremiah (Jer 1-3,7-12,18-19,23)
- Ezechial (chapters 1,2,3,5,8,12 visions)
- Daniel (Daniel 1-

6) REFERENCES:

4. Missionaries Biographies. 1995, Amazon.com
5. Russell Fueller (1999) The Text book of the Twelve Minor Prophets. Wipf&Stock Publishers, UK.
6. Willis Judson Beecher (2002) The Prophets and The Promise. Wipf& Stock Publishers, UK



HOLY CROSS COLLEGE(AUTONOMOUS)TIRUCHIRAPALLI-2  
BBA- SEMESTER V - MAJOR CORE - 07  
HUMAN RESOURCE MANAGEMENT

NO.OF HOURS :5  
NO.OF CREDITS:4

CODE : U15BB6MCT07  
MARKS : 100

COURSE OBJECTIVE:

- To enable the students to understand the concepts of Human Resources Management.

UNIT – I INTRODUCTION:

Evolution - Role and Status of HRM in India –Nature, objectives scope and functions of HRM- Distinction between PM and HRM-Role of HRM in corporate strategic management- Responsibilities and qualities of HR Manager.

UNIT – II HR- PLANNING:

Strategic human resource management- Environmental influence of HRM –Human Resource Planning -Importance- HRP Process-Job analysis-methods of data collection-job description-job specification-job design.

UNIT – III RECRUITMENT AND SELECTION:

Recruitment and Selection - Sources of Human Resources.  
Selection Process - Tests and Interviews - Placement and Induction - Performance appraisal  
Methods of Appraisal –uses and limitations- counseling.

UNIT – IV TRAINING AND DEVELOPMENT:

Training and Development – Nature - Need and importance –methods: On the job training – off the job training – Executive development programs - Process - HRA - HRIS - Career Counseling - Promotion and Transfers –Demotion.

UNIT – V:COMPENSATION PLANNING

Wages and salary administration –Incentives-Fringe benefits-Quality of work life-Discipline-Grievance handling– Developing grievance handling system -Redressal of Grievances.

TEXT BOOK:

C.B.Gupta :Human Resource Management, Sultan Chand & Sons,  
New Delhi.

BOOKS RECOMMENDED:

1. K.Aswathappa : Human Resource and Personnel Management Tata  
MCGraw Hill Publishing Company Ltd, New  
Delhi
2. Stephen P. Robins : Organizational behaviour, Prentice Hall of India  
Ltd, New Delhi, 2000
3. C.B. Memoria : Personnel Management, Himalaya Publishing  
House, New Delhi, 1999
4. Edwin Flippo : Personnel Management, Tata McGraw  
Hill Publications, New Delhi, 1984
5. S.S. Khanka : Human Resource Management, Sultan Chand & Sons,  
New Delhi.

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI-2.  
BBA 2015-2016 SEMESTER V  
MAJOR CORE - 8  
RETAIL MANAGEMENT

NO.OFHOURS:5  
NO.OFCREDITS:4

CODE :U15BB5MCT08  
MARKS:100

**COURSE OBJECTIVE:**

- To enable the students to understand the various concepts in Retailing

**UNIT I : INTRODUCTION TO RETAILING**

Definition – Importance, functions of a retailer, problems in retailing – factors influencing retailing in India. Global retail market: Issues & Challenges – Life cycle in retail

**UNIT II; TRADITIONAL RETAIL FORMATS**

Retail formats – Departmental stores, Convenience stores – Super markets – Chain stores – Speciality stores – Door to Door selling – Retail Co-operatives – Features, merits & demerits.

**UNIT III : MODERN RETAIL FORMATS**

Single Channel and Multi Channel Retailing, Direct Marketing: Emerging Trends, Steps in Direct Marketing Strategy, Key issues: Direct Selling, Vending Machines, Electronic Retailing - Scope, Characteristics, Video Kiosks, Airport Retailing.

**UNIT IV : RETAIL STRATEGY PLANNING**

Steps in strategic planning process - Retail location strategy – Factors influencing Retailer's Choice of location - factors affecting merchandise planning – Importance of Human Resource Management in Retailing - Pricing policies

**UNIT V : RETAIL MARKETING STRATEGY**

Retail promotion strategies – Visual Merchandise – Store loyalty – Variables influencing store loyalty – Building Store loyalty – Customer Relationship Management – Meaning, Importance, steps involved in CRM process - Retail Franchising

**TEXTBOOK:**

- Swapna Pradhan : Retailing Management, Tata McGrawHill Education Private Limited, New Delhi, 2012

**BOOKS FOR REFERENCE:**

- Suja Nair : Retailing Management, Himalaya Publishing House, Mumbai, 2008
- Chetan Bajaj : Retailing Management, Oxford University Press, India, 2005
- Barry Berman & Joel R Evans : Retailing Management, Prentice Hall of India New Delhi 9th Edition, 2004

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A. SEMESTER V MAJOR CORE - 9  
BUSINESS LAW

NO. OF HOURS :5  
NO. OF CREDITS:4

CODE :U15BB5MCT09  
MARKS:100

COURSE OBJECTIVES:

- To enable the students to understand the important provisions of Indian Contract Act, Sale of Goods Act and Companies Act

UNIT I : NATURE OF LAW OF CONTRACT:

Law of contract - Nature of contract - Offer and Acceptance - Consideration - Capacity to contract.

UNIT II : DISCHARGE AND REMEDIES FOR BREACH:

Discharge of contract - Remedies for breach of contract - Quasi contract - Indemnity and Guarantee - Bailment and Pledge.

UNIT III : CONTRACT OF AGENCY

Contract of Agency - Kinds - Duties - Authority of agent - Relation with third parties - Liabilities of parties - Termination of agency - Irrevocable agency.

UNIT IV : SALE OF GOODS ACT:

Sale of Goods Act, 1930 – Sale and agreement to sell – Conditions and warranties – Passing of property – Performance – Remedies for breach – Rights of an unpaid seller.

UNIT V : NEGOTIABLE INSTRUMENTS ACT AND COMPANIES ACT:

Negotiable Instruments Act – Promissory note – Bill of exchange – Cheque - Companies Act – Incorporation – Memorandum of association – Article of Association – Doctrine of Ultra virus.

TEXT BOOK:

- Kapoor N.D. : Business Law; Sultan Chand Sons; New Delhi, 2006

BOOKS FOR REFERENCE:

- Kuchhal M.C. : Mercantile Law; Vikas Publishing House; New Delhi, 1998
- Desai T.R. : Indian Contract Act, Sale of Goods Act and Partnership Act; S.C. Sarkar & Sons Pvt. Ltd., Kolkata, 1992.

HOLY CROSS COLLEGE(AUTONOMOUS)TIRUCHIRAPALLI-2.  
B.B.A. 2015-2016 SEMESTER V  
MAIN CORE - 10  
ORGANISATIONAL BEHAVIOUR

NO.OFHOURS :5  
NO.OFCREDITS:4

CODE:U15BB5MCT10  
MARKS:100

COURSE OBJECTIVE:

- To enable the students with the knowledge of organisational behaviour and important aspects relating to group dynamics and career planning.

UNIT I : INTRODUCTION

Introduction to Organizational Behaviour – Elements – Need – Approaches – Models of organizational behaviour – Individual Behavior – Mintzberg managerial role-Need and shortcomings of Organizational behaviour.

Unit II : PERSONALITY

Personality-theories of personality-Type theory-Psychoanalytic theory-Trait-Freudian Stages-perception-determinants of perception-Learning-Job satisfaction-determinants .

Unit III: MOTIVATION & GROUP BEHAVIOUR

Motivation-theories of motivation-Maslow-Herzberg-Mcgregor-Interpersonal behaviour-Group Behaviour-Group Dynamics-Norms-conflict-Group Cohesiveness.

Unit IV: POWER & AUTHORITY

Leadership – Styles – Qualities – Power – Authority – Sources -Women as a leader-Communication – Types - Process - Murphy's Law – Counseling – Functions .

Unit-V : ORGANISATIONAL CHANGES AND INNOVATIONS :

Organisational Change-Factors- Resistance to Change -Methods Organizational Development-Nature of OD- Process-International perspectives on Organizational Behaviour.

TEXT BOOK:

- K.Ashwathappa :OrganisationalBehaviour

BOOKS FOR REFERENCE:

- FredLuthans : Organisational Behaviour, Tata Mc Graw – Hill Publishing Company, NewDelhi,
- PrasadL.M. : Organisational Theory & Behaviour – S.Chand Company, New Delhi,2006

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A 2015-2016 - SEMESTER V  
MAIN ELECTIVE - 3  
SERVICES MARKETING

NO.OFHOURS :5  
NO.OFCREDITS:5

CODE :U15BB5MET02  
MARKS:100

**OBJECTIVES**

To enable the students to apply the principles of Marketing in the area of services.

**UNIT – I INTRODUCTION**

Introduction: Reasons for growth in service sector - Role of services in an economy - Distinction between goods and services - Classification of services - Marketing management process for servicemarketing.

**UNIT – II SERVICES MARKETING MIX**

Development of service marketing mix - Components in the mix - People - Process - Physical evidence. Managing demand and supply.

**UNIT – III MANAGING SERVICES QUALITY AND GLOBALISATION OF SERVICES**

A. Managing servicequality:Dimensions and measurement of service quality - Gap analysis - Guidelines for managing servicecompetition.

B. Globalization of services -Challenges to global servicemarketers - Typical international services - Barriers to international marketing ofservice

**UNIT – IV MARKETING PRACTICES OF INSURANCE, TOURISM AND HOTEL INDUSTRIES**

Marketingofservices:Insurance-Users-Benefits–Formationof marketing mix for insurance products. Tourism - Marketing mix for tourism. Hotel - Market segmentation for hotels - Marketing mix forhotels.

**UNIT – V MARKETING PRACTICES OF HOSPITALS AND EDUCATION INSTITUTIONS**

Hospital: Marketing of health care -Types of hospitals - Marketing mix for health care. Literacy - The concept - Marketing mix for adult, elementary , secondary and highereducation.

**BOOKS FOR STUDY**

- Vasanthi Venugopal, (2008). Services Marketing, New Delhi:Himalaya PublishingHouse.

**BOOKS FOR REFERENCE**

- Christopher, H. Lovelock, (2007). Service Marketing, New Delhi: PrenticeHall.
- Jha S.M., (2008). Service marketing, New Delhi: Himalaya publishingHouse.
- Payne, Adrian, (2008). The Essence of Services Marketing, New Delhi: PrenticeHall.
- Shankar, Ravi, (2008). Service Marketing- The Indian Experience, New Delhi: South AsiaPublication.
- Zeithaml, V.A and M.J. Bitner, (2008). Services Marketing, New Delhi: McGraw HillInc.

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A 2015-2016 - SEMESTER V  
MAIN ELECTIVE - 3  
SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT

NO.OFHOURS :5  
NO.OFCREDITS:5

CODE :U15BB5MET03  
MARKS:100

COURSE OBJECTIVE:

- To introduce the students to the concepts of investment
- To provide an understanding of various tools of investment analysis.

UNIT- I :INTRODUCTION

Investment- concepts and goals –Objectives of investment-Investment alternatives- Financial – Real - business – personal – Institutional – Features of an investment programme – Investment process - comparison of investments – Criteria for selecting best investment proposals

UNIT – II FINANCIAL MARKETS IN INDIA

Structure of Money market- Capital market in India –Industrial Securities Market – Relationship between Primary Market and Secondary Market - New Issue market – Functions – Methods of floating new issues - Problems faced in new issue market - Stock Exchanges – Functions – Listing of securities- The National Stock Exchange – Objectives of the NSE – Features of the NSE – Advantages of the NSE -OTCEI

UNIT- III: FUNDAMENTAL ANALYSIS

Approaches to Security Analysis – Fundamental Analysis - Economic analysis – Industry analysis - Company analysis – Company financial statements – Ratio analysis - Advantages & Limitation of Ratio Analysis - Book value – Market value of shares – Growth shares, Income shares – Analysis of management – Fundamental valuation models.

UNIT-IV TECHNICAL ANALYSIS

Basic Assumptions of Technical Analysis – Differences between Technical Analysis and Fundamental analysis – Theories, Techniques and Methods of Movements of Stock Prices – Dow Theory – Minor Trends – Chartist Method – Charts – Line Chart – Bar Chart - Japanese Candlestick Charts – Points and Figures Chart – Limitation of Points and Figures Chart – Important Chart patterns adopted in Technical Analysis – Head and Shoulders – Moving Averages Method – Oscillator – Triangles – Elliot Wave Theory – Short Selling – Odd Lot Trading

## UNIT – V PORTFOLIO MANAGEMENT

Portfolio construction and choice – Objectives - Risk and return for portfolio of securities – principles of portfolio construction - Diversification – Methods – Portfolio Revision – Portfolio Management – Principle and Process – Theories in Portfolio Management – Markowitz Model – Sharpe’s Portfolio Model – Baumol’s Model -

TEXT BOOK :

PunithavathyPandian : Security Analysis and Portfolio Management,  
Vikas Publication

BOOKS RECOMMENDED:

- Donald Fischer & Rohald Jordan : Security Analysis & portfolio management – prentice – Hall of India – New Delhi, 2012
- Preethi Singh : Investment Management – Himalaya Publishing house, New Delhi, 2014
- Bhalla V.K. & Tuteja S.K. : Investment Management – S.Chand & Co. Ltd., New Delhi
- Aavadhani V. : Investment & Securities Markets in India – Himalaya Publishing House, New Delhi
- Bhalla : Investment Management – S. Chand & Co. New Delhi

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A SEMESTER V  
NON MAJOR ELECTIVE - 1  
FUNDAMENTALS OF EVENT MANAGEMENT

NO.OFHOURS:2  
NO.OFCREDITS:2

CODE:U15BB5NMT01  
MARKS:100

Course Objective:

This course will enable students to

1. Understand the role and purpose(s) of special events in objective oriented organizations.
2. Develop the techniques and strategies required to plan successful special events.
3. Acquire the knowledge and competencies required to promote, implement and conduct special events.

**Unit I: INTRODUCTION TO MANAGEMENT AND EVENT CONCEPTS**

Management: Definition – Characteristics - Functions – Nature – Principles.

Event: Definition – Characteristics - 5 C's of Events – Key elements of events – Categories of events

**Unit II: PRICING AND PROMOTION OF EVENTS**

Risk rating – Activities involved with pricing decisions – Checklist for pricing of events – Network components for promotion of events

**Unit III: EXECUTION AND EVENT MANAGEMENT**

Event Management – Activities in event management: Pre-event activities – During- event activities – Post-event activities – Planning – Organizing – Staffing – Leading and Coordinating – Controlling – Event Management Information System.

**Unit IV: STRATEGIC PLANNING**

Setting objectives – Development of strategic plan – Environmental assessment – Competitive assessment – Business potential assessment – Problem analysis – Opportunity and resource analysis.

**Unit V: EVALUATION OF EVENT PERFORMANCE**

Basic evaluation process – Measuring performance – Critical evaluation points – Measuring reach – Measuring interaction – Measuring quality of event.

**REFERENCES:**

1. Sanjaya singh Gaur &  
Sanjay V Saggere

: Event Marketing and  
Management, 2003, Noida, Vikas  
Publishing house pvt.Ltd.

2. Anton Shone and Bryn Parry

: Successful event management, 2008, New  
Delhi, Cengage Learning India Pvt Ltd.



HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A SEMESTER V  
SKILL BASED ELECTIVE – 4  
EVENT MANAGEMENT

NO.OFHOURS :2  
NO.OFCREDITS:2

CODE :U15BB5SBT04  
MARKS :100

Course Objective:

This course will enable students to

1. Understand the role and purpose(s) of special events in objective oriented organizations.
2. Develop the techniques and strategies required to plan successful special events.
3. Acquire the knowledge and competencies required to promote, implement and conduct special events.

Unit I: INTRODUCTION TO EVENT MANAGEMENT

Defining an event - Types of events - size of events - Advantages offered by events.  
Importance and scope of events - Event as a marketing tool - Diverse marketing needs addressed by events

Unit II: KEY ELEMENTS OF EVENTS

Event infrastructure - core concept - core people - core talent - core structure

Unit III: CONCEPTUALIZING AND DESIGNING EVENTS

Conceptualizing and designing events - 5 C's of events. Activities in event management. Planning - organizing – staffing – leading - co-ordination - controlling.  
Event management information systems.

Unit IV: STRATEGIC MARKET PLANNING

Strategic market planning – Setting objectives- developing a strategic marketing plan - environmental assessment – competitive assessment – business assessment - problem analysis – opportunity and resource analysis.

Unit V: STAGING AN EVENT

Choosing the event site –Managing the event as a project – the organization manager and the team during the event -close down, evaluation and legacies.

References:

1. Sanjaya singh Gaur &  
Sanjay V Saggere

: Event Marketing and  
Management, 2003, Noida, Vikas  
Publishing house pvt.Ltd.

2. Anton Shone and Bryn Parry

: Successful event management, 2008, New  
Delhi, Cengage Learning India Pvt Ltd.

HOLY CROSS COLLEGE ( AUTONOMOUS),  
TIRUCHIRAPPALLI-2

B.A. /B.Sc. / B.Com. / B.R.Sc./ B.C.A. DEGREE  
COURSE LIFE ORIENTED  
EDUCATION

ETHICS – III: FAMILY AND CAREER DEVELOPMENT

HRS / Wk :1

CODE: U13VE6LVE03

CREDIT :1

MARKS : 100

OBJECTIVES:

- To help the students learn skills, knowledge, talent to lead a meaningful life.
- To help the students understand marriage life.
- To make the students learn skills of nurturing family and children.
- To make them aware of emotional intelligence and choose their carrier.

UNIT – I: PERSONAL COMPETENCE

Emotional Intelligence for Professional growth, Management Vs Leadership-Management and Leadership Skills - Conflict Management - Tips for Professional growth

UNIT – II: MARRIAGE AND FAMILY

Family Vision - Family Values, Family relationship, Family Management, Sex in Marriage, Emotional Balance and Imbalance, Compatibility between Husband and Wife

UNIT – III: MOTHERHOOD

Bringing up Children - Development stages(Eric Ericson model), Spirituality: Spirituality in Family - Prayer, God's Will , Role of Mother

## UNIT – IV: PERSONALITY DEVELOPMENT

Self Analysis; interpersonal relation, introspection – character formation towards positive personality (values, self and college motto, punctuality, good moral, poverty, honesty, politeness, humanity, gentleness, friendship, fellowship and patriotism)

## UNIT – V: CAREER CHOICE

Career Choice according to Personality, Preparation for Competitive Exams, Sources of Knowledge, Memory Techniques, Mind Mapping

### REFERENCES:

1. Tony B and Barry Buzan(2003), The mind map book, BBC world wide limited, London.
2. Susan Nash(2005), Turning team performance inside out, Jai CO. publishing House, New Delhi.
3. Fr. Ignacimuthu (1999) “Values for Life”, VaigaraiPathipagam.
4. Grose. D.N. (2000), “A text book on Value Education”, Dominant Publishers.

HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPPALLI – 2  
B.A./B.Sc/B.Com/B,R.SC/B.C.A DEGREE COURSES

LIFE ORIENTED EDUCATION  
CATECHISM – III: LITURGY AND  
CHRISTIAN LIFE

HRS / WK :1  
CODE:U12VE6LV  
C03  
CREDIT :1  
MARKS :  
100  
OBJECTIV  
ES:

- To prepare the students to participate meaningfully in the liturgical celebration and experience GOD in their day today life.
- To become a living witness to Jesus Christ in their personal, family and social life.

UNIT – I: LITURGY

Personal prayer ( Know oneself) – Vocal prayer – Community prayer – Meditation – Contemplation – Knowing the prayers : Our Father – Hail Mary – Holy Rosary – Mysteries of the Rosary- Litany of Mary – family prayer-Popular devotion

UNIT – II: HOLY SACRIFICE OF THE MASS

Significance – meaning and need for spiritual growth – mass prayers – part of the mass – liturgical year, its division and its significance. –Creed – Act of contrition – Discernment of spirits

– Counseling – Spiritual direction.

UNIT – III: CHRISTIAN VOCATION AS DISCIPLE FOR THE KINGDOM OF GOD

Who am I as a Christian? – Christian dignity and others – The values of the Kingdom opposing to the values of the World – Christian social conscience – Christian in the reformation of the world – a call to be salt and light in today's context.

UNIT – IV: CHRISTIAN FAMILY

Holy family- characteristic of good family – Bible centered, Prayer centered, Christian centered–Responsibilities of parents, and children in the family – church – laws towards marriage- Pro life (Abortion, Euthanasia) – Lay Vocation – Lay Participation – Lay associates.

## UNIT – V: CONSECRATED LIFE

“Come and follow me” – special disciples - Religious vocation – “I have called you to be mine”- Role of Nuns and Priest - called to be prophets and agents for God’s Kingdom – nucleus of the church – Eschatological signs of the God’s Kingdom.

### REFERENCES:

1. Compendium – Catechism for the Catholic Church Published by Vaigarai Publishing House for the Catholic Church of India.
2. You are the light of the World, A course on Christian living for II year Religion published by Department of Foundation Courses, St.Joseph’s College (Autonomous), Tiruchirappalli– 620 002.

HOLY CROSS COLLEGE (AUTONOMOUS), TRICHIRAPALLI-2.

B.A/B.SC/B.COM/B.R.SC/B.C.A – DEGREE COURSES  
LIFE ORIENTED EDUCATION  
BIBLE STUDIES – III: ESSENCE OF CHRISTIAN  
FAITH

CODE: U12VE6LVBO3

HRS / Wk :  
1

CREDIT :1

MARKS : 100

Objective:

- Prepare to practice Christian principles in family, church and society as a young women.

UNIT – I: ESSENTIALS OF CHRISTIAN FAITH

- Salvation – Deliverance from sin (Is 53), Assurance of salvation and New life (II Cor 5:17)
- Sacraments – Baptism (Luke 3: 6-14), Lord's Supper (I Cor 10: 16,17; 11: 23-29)
- Trinity– One in three and three in one. Illustrations from the Bible. (John 14: 16,17)
- Heaven and Eternal life (John 14: 13, 3: 13-21)

UNIT – II: MAARIAGE AND FAMILY LIFE

- Finding the God's Will - Issac (Gen 24)
- Man and woman as Partners – Abraham and Sarah (Gen 16-18,22)  
Aquila and Priscilla (Acts 18: 1-3,26)
- Evils to be avoided – Premarital Sex, Extramarital Sex, Homosexuality,  
Abortion(Heb 13: 4, Psalm 127 : 4)
- Ideal Wife – Sarah (I Peter 3: 1-6), Ruth, Eph 5

### UNIT – III: CHRISTIAN HOME

- Parental Responsibilities and bringing up children – Abraham (Gen 22),
- Caring for the Aged (I Sam 2: 31,32)
- Entertainments (I Cor 10: 23)

### UNIT – IV: CHRISTIAN ETHICS

- Holiness – Joseph (Gen 39:9) Levi 11: 45, Ecc 12
- Obedience to God - Abraham (Gen 12) ; St. Paul (Acts 9)
- Freedom and Accountability
- Justice and Love
- Choices in Life – Making Decisions(Studies, job, life Partner)

- Model to follow – Who is your model? (John 15: 1-17)
- Social Evils – Dowry, Caste discrimination, Accumulation of wealth
- Freedom of Options, Time Management, Work Ethics (I Peter 2: 11-25)

#### UNIT – V: ROLE IN CHURCH AND SOCIETY

- Man is the temple of God (I Cor 3: 11-17, 6: 19-20)  
Individual responsibility in Gospel work
- Church –Body of Christ (I Cor 12: 14-27)
- Unity (John 17: 20-23, Mat 10: 37-39, 16:24-26, Mark 13: 11-13)
- Discipleship (I & II Timothy, Titus)
- Social Responsibilities (Phil 2; 1-11, James 1: 27, 2: 14-17, 4: 17, 5: 14-15)

#### REFERENCES:

1. Alban Douglass (1982) One Hundred Bible Lessons. Gospel Literature Service, Mumbai.
2. Derek Prince (1993) Foundations for Righteous Living. Derek Prince Ministries-South Pacific, New Zealand.
3. Derek Prince and Ruth Prince (1986) God is a Match maker. Derek Ministries, India.
4. Ron Rhodes(2005) Hand book on Cults. Amazon.com
5. Stanley.R. (1997) With God Again. Blessing Youth Mission, India.
6. Taylor.H. (1993) Tend My Sheep. SPCK, London.



HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A. SEMESTER VI  
MAJOR CORE 11  
STRATEGIC MANAGEMENT

NO. OF HOURS :6  
No. OF CREDITS:5

CODE :U15BB6MCT11  
MARKS:100

**COURSE OBJECTIVE:**

To enable the students to understand the basic concepts of strategic management.

**Unit 1:INTRODUCTION:**

A. Strategic Planning: Evolution - Levels and concepts of strategic planning.Strategic Management: Elements-Modes of strategic management.

B. Strategic Management Process: Purposes- Steps- Strategic intent – Mission –Vision – value.

**Unit 2: ENVIRONMENTAL & RESOURCE ANALYSIS**

A. Environmental analysis- External & Internal – Environmental scanning-organizational response to environment. Competitive analysis-M.Porter’s five force Model-Strategic groups – Competitor’s analysis

B. Internal analysis-Resources-Organizational capabilities & competitive advantages- Approaches to internal analysis- SWOT Audit-SWOT Matrix- SWOT analysis- Generic strategy.

**Unit 3 : STRATEGIC FORMULATION**

Corporate level strategy- Grand strategy - Strategic Alternatives – Growth - Stability – Retrenchment –Combination strategies.

Corporate restructuring - Process and Concepts of restructuring - Mergers- Acquisitions. Co-operative strategies- Reasons for strategic alliances- Risk and causes of alliances- Pre-requisites for success.

**Unit 4 : STRATEGIC IMPLEMENTATION**

Structural issues- Issues in strategic implementation –Strategic- Structure relationship-Functional structure- Divisionalisation- Strategic Business Units (SBUs)- Project organization – Matrix Organization Structure-Factors influencing organizational structure – Structure and strategic Implementation.

**Unit 5. STRATEGIC LEADERSHIP AND CONTROL**

A. Strategic leadership: Functions of leadership – Traits of effective leaders- Transactional vs transformation leaders – strategic leadership and competitive advantage.

B. Strategic evaluations and control: Importance- Barriers- criteria for evaluation- Strategic and operational control- Techniques for operational control- Control process- Characteristics of effective controlsystem.

TEXT BOOK:

- Strategic Management & Business Policy :Azar Khazmi, Tata McGraw Hill, New Delhi

BOOKS RECOMMENDED:

- R.M. Srivastava : Management Policy & Strategic Management, HimalayaPublishing House, NewDelhi,2000.
- John A Pearce& Richard BRobinson : Strategic Management Formulation, Implementation & Control, Mc-Graw Hill, New York.
- Greek W.P. and JauchL.R. : Business policy and strategymanagement, Mc-Graw Hill, New York.
- FredR.David : Strategic Management,PrenticeHall of India, NewDelhi,2005.
- V S P RaoandV.Harikrishna : Strategic Management, ExcelBooks, New Delhi,2006.

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HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A SEMESTER VI  
MAJOR CORE - 12  
ENTREPRENEURIAL DEVELOPMENT

NO.OF HOURS :6  
NO.OF CREDITS:5

CODE :U15BB6MCT12  
MARKS:100

Courseobjective:

To introduce the students to the concept of entrepreneurship development and enable them to identify business opportunities and prepare project report to engage themselves in selfemployment.

UNIT I :INTRODUCTION:

Evolution of the concept of entrepreneur - Characteristics - functions of an entrepreneur - Concept of entrepreneurship - Growth of entrepreneurship in India - Functions of women entrepreneurship - Development - Recent trends of rural entrepreneurship - NGOs and Rural entrepreneurship - Economic factors and non - Economic factors affecting entrepreneurial growth - Governmentactions.

UNIT II:PROJECT IDENTIFICATION AND SELECTION:

Meaning of project identification - Project selection - project report - Contents - Formulation - Planning Commissions' guidelines for formulating a project report - Specimen of a project report- concept of project appraisal -Methods of appraisal.

UNIT III:SMALL ENTREPRISES AND INSTITUTIONAL SUPPORT TO ENTREPRENEURS:

Definition - Characteristics - Role of small enterprise in economic development - Problems of small scale industries - Need for institutional support - NSIC - SIDCO - SSIB - SSICS - SISI- District Industries Centers - Industrial Estates - Specialized institutions - Technical Consultancy Organizations (TCOs) – Financial support toEntrepreneurs.

UNIT IV:GOVERNMENT POLICY AND INCENTIVES: Government policy for small scale enterprises :- government support to small scale enterprises during five year plans - Tax holiday - Rehabilitation allowance - Investment allowance - Tax concessions to small scale industries in rural areas and in backward areas - Signals and symptoms of sickness - Causes and consequences - Corrective measures.

UNIT V:TOTAL QUALITY MANAGEMENT FOR SMALL ENTERPRISES:

Total Quality Management for small enterprises: meaning of TQM - Need for TQM in small enterprises - TQM process in small enterprise - Export performance and trends of small enterprises - Major constraints - Suggestions to improve exports –Success stories of entrepreneurs

TEXT BOOK:

➤ S.S.Khanka

: Entrepreneurial Development, Sultan  
Chand & Sons, New  
Delhi, 2008

BOOKS RECOMMENDED:

➤ Srivastava S.B

: Practical Guide to Industrial  
Entrepreneurs; Sultan Chand Sons, New Delhi

➤ Prasanna Chandra

: Project Preparation, Appraisal,  
Implementation; Tata McGraw Hill,  
New Delhi, 2005

➤ Pandey I.M.

: Venture Capital- The Indian  
Experience, Prentice Hall of India, 2001

➤ R.V. Badi. N.V. Badi

: Entrepreneurship, Vrinda  
Publications Limited, Mayur Vihar,  
Delhi-110091

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HOLY CROSS COLLEGE(AUTONOMOUS) TIRUCHIRAPALLI -2.  
BBA SEMESTER-VI  
MAJOR CORE- 13  
INTERNATIONAL BUSINESS

NO.OF HOURS :6  
NO.OFCREDITS:5

CODE :U15BB6MCT13  
MARKS :100

**COURSE OBJECTIVE:**

To make the students aware of theoretical & practical (knowledge) aspects of international business & the functioning of international institutions.

**UNIT – I: INTRODUCTION**

Definition - Scope of international business - MNC in India- Theories of international trade - Smith's Theory of Absolute Differences in Costs - Ricardo's theory of Comparative Costs - Haberler's theory of opportunity Costs - Modern theory of Factor Endowments .

**UNIT – II: INTERNATIONAL MARKETING**

International Marketing - Benefits - Scope of International Marketing - Balance of Trade Balance of Payments Disequilibrium - Causes & Remedial Measures - Tariff & Non Tariff Barriers - Meaning - Type.

**UNIT -III : EXIM POLICY**

India's Trade Policy - New EXIM Policy 2002-2007- Terms of Payment in Export- Export & Import Procedures - EXIM Bank-EGCC.

**UNIT – IV: IMF & WORLD BANK**

IMF - Objectives - Organisation & Structure of the fund - IMF & India - Recent trends in IMF - SDR - World Bank - Functions - Membership - Organisation - Activities - India & World Bank

**UNIT – V: FOREX MARKET**

Foreign exchange Market - Structure - Methods of foreign payment - Spot & forward Exchange Markets - Foreign Exchange Rate - Meaning - Determination of foreign exchange Rate.

**Text Book:**

➤ 1.FrancisCherunnilam :InternationalBusiness

**BOOK FOR REFERENCE:**

➤ Bhattacharya,B. : Going International-Response Strategies for Indian Sector, Wheeter Publishing Co., New Delhi,

➤ Black and Sundaram : International Business Environment, Prentice Hall of India, New Delhi.

➤ Adhikary, Manab : Global Business Management, Macmillan, New Delhi,

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A SEMESTER VI MAJOR ELECTIVE - 4  
OFFICE PACKAGES

NO.OF HOURS :5  
NO.OF CREDITS:5

CODE :U15BB6MET03  
MARKS:100

**OBJECTIVES**

- To understand the basic concepts and organization of a Database
- To enable the students to design web pages through the markup language-HTML.
- To enrich the knowledge about the fundamentals of the latest trends in Web technologies

**UNIT – I INTRODUCTION TO DATABASE MANAGEMENT SYSTEM**

Introduction to Data base – characteristics – Data Base Management System - Types of DBMS – advantages and disadvantages - RDBMS Terminology- Relational Data Integrity – Relation Data Manipulation- Database Security Risk - Types .

**UNIT – II HTML**

Introduction to HTML - Benefits of HTML - Limitations of HTML, structure of a HTML Document - HTML Tools.

HTML TAGS: Basic tags - Horizontal Line - Body Attribute - Text Formatting.

**UNIT – III FORMATTING**

Marquees - Creating Links - Frames, Frameset and its attributes - Forms and its attributes. Creating web page: Formatting the text to the page – Paragraphs, indents and break, Importing images and adding background image to the Home page - MarqueesTag

**UNIT- IV JAVA**

Introduction to OOPS and Java – Overview – Class, Objects, Descriptions and Benefits of OOPS and limitations - Inheritance – Meaning, Types - Polymorphism, Data Abstraction, Encapsulation - AWT Applets.

**UNIT V FLASH**

Basic Concepts – Drawing – Lines and Shapes – Strokes and Fill – Different Shapes and Brushes – Selection – Transformation and Reshaping – Importing Artwork -Animating One Frame at a Time – Motion and Shape Tweening – Sounds.

**BOOKS FOR STUDY**

- C Xavier :World Wide Web design with HTML( New Delhi: Tata McGraw-Hill PublishingCo.2000).
- Alexis Leon ,Mathews Leon: Database Management Systems(Leon Press,Chennai)
- E.Balagurusamy, Programming with JAVA- premier (Tata McGraw –Hill PublishingCompany,New Delhi)
- L.P.Editorial Board, FLASH B ( Law Point, NewDelhi)
- Nick Vandome, FLASH MX ( Dreamtech, NewDelhi)

**BOOKS FOR REFERENCE**

- Cay S.Horstmann and Gary Corehell: Core Java 2.0 – Advanced Features’ (New Delhi: Tata McGraw-Hill PublishingCo.2000.

- Peter Dyson : HTML Complete Reference' (BPB Publications2000.
- Ivan Boy Ross : HTML & JAVA Scripts(BPB Publications2000.
- S.K. Bansal, (2006). Internet technologies, New Delhi:A.P.HPublishing Corporation.
- Kris Jamsa, Konrad King,Andy Anderson, (2002). HTML & Web design, New Delhi: TATA Mc-Graw Hill.
- Thiagarajan and Anbumani, "Flash MX 2004", Tata McGraw Hill, NewDelhi.
- Laurie Ulrich Fuller and Robert C. Fuller, "Photoshop CS3 Bible" Willey India Pvt.Ltd

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.

B.B.A SEMESTER VI

MAJOR ELECTIVE - 4

TOTAL QUALITY MANAGEMENT

NO.OF HOURS : 5

CODE : U15BB6MET04

NO.OF CREDITS : 5

MARKS: 100

COURSE OBJECTIVE

- To introduce the students to the Concept and philosophies of total quality management

UNIT-I : Introduction to quality

Evolution - Quality movement in India - Importance of quality - Quality definitions-views of quality - Dimensions of quality and service quality - Types of quality – Customer driven quality- Quality in production systems-determinants of quality.

UNIT-II : Managing quality

Traditional vs modern quality management - Quality in manufacturing service systems - Quality control – Quality control strategy and policy -Concept of quality control- Principles of TQC- Necessities - Scope of TQM - Major elements of total quality infrastructure-TQM Vs Traditional Management Practices - Benefits of TQM – ISO 9000 – Sixsigma.

UNIT-III : TQM Philosophies

The Deming philosophy-The Juran philosophy-The Crosby philosophy.

UNIT-IV : Organising for TQM:

Need for organizing for quality-Evolution of organization - Requirements - Organising TQM-The systems approach - Future organization -Developing quality culture - Self development and empowerment - Continuous improvement (KAIZEN)

UNIT-V : Total Quality Management in Services:

Quality in services- Difference between goods and services- Component of service system quality- Service quality dimensions- Models - Measuring service quality- Building service quality information system.

TEXT BOOK:

- K.ShridharaBhat :Total Quality Management,Himalaya PublishingHouse

BOOKS FOR REFERENCE:

- SureshDalela,Saurabh : ISO 9000 A manual for TQM – ShailendraNigam : TQM,Excel Books
- James R.Evans,James
- W.Dean. Jr : Total Quality Management, Organisationand philosophy
- JoelE.Ross : Total QualityManagement
- S.D.Bagade.: Total Quality Management, HimalayaPublishing



HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A. 2015 –2016 SEMESTER VI  
SKILL BASED ELECTIVE V  
ACCOUNTING PACKAGE

NO.OFHRS :2  
NO.OFCREDITS:2

CODE:U15BB6SBT05  
MARKS:100

COURSE OBJECTIVES

- To enable the students to understand the basic principles and concepts of computerized accounting.
- To enable the students to use Tally 9 EPR for accounting.

UNIT: I

Meaning of Computerized Accounting – Meaning of Computers – Importance of computerized accounting – Computerized Accounting Vs Manual Accounting. Introduction to architecture of Tally – Creation of company – Creation of groups – Various kinds of groups – multiple and single – Creation of ledgers – Various kinds of ledgers.

UNIT: II

Entering vouchers – Journal voucher, purchase voucher, sales voucher, receipt vouchers, payment vouchers – Role and importance of function keys.

UNIT: III

Extraction of Trial Balance, Trading Account, Profit and Loss Account and Balance Sheet, Simple sums with and without adjustments – Alter – Select – Edit – Delete – Selection of company.

UNIT:IV

Introduction to inventories – Creation of stock category – Stock groups – Stock items – Editing and deletion of stock items – Usage of stock in voucher entry – Stock voucher or purchase orders – Sales orders – Customer and supply analysis – Extracting simple reports and graphs with tally accounting package.

UNIT: V

Introduction to cost – Creation of cost category – Cost centre category – Editing and deleting cost centre – Usage of cost category and cost centre in voucher entry – Budget control – Creation of budgets – Editing and deleting budgets – Reports.

TEXT BOOK:

➤ ICAR & D Team

: Tally 9, Vikas Publishing House Pvt.

Ltd., New Delhi, 2006.

#### BOOKS FOR REFERENCE:

- Nadhani A.K. &NadhaniK.K : Implementing Tally, BPBPublication, New Delhi, 2005.
- VishnuPriyaSingh, : Quick Learn Tally, Computech Publication Pvt. Ltd., New Delhi.
- SrinivasaValaban : Computer applications in Business, Sultan & Sons,2006.

#### COMPUTER PRACTICAL FOR BUSINESS SOFTWARE-FOR EXTERNAL EVALUATION

#### EXERCISE:- 50% MARKS

1. Petty Cash Entries, SubsidiaryBooks
2. Accounts Only – Accounts WithInventory
3. Accounts With Inventory TaxInitialize
4. StockCategories
5. CostCentre
6. CostCategories
7. StockJournal
8. Balance Sheet
9. Final Accounts WithoutAdjustments
10. Final Accounts WithAdjustments
11. OrderProcessing
12. Price List
13. Bill-wise Details
14. Bank ReconciliationStatement
15. InterestCalculation.

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
B.B.A 2015-2016 - SEMESTER VI  
SKILL BASED ELECTIVE - 6  
RESEARCH METHODOLOGY

NO.OFHOURS :2  
NO.OFCREDITS:2

CODE :U15BB6SBT06  
MARKS:100

COURSE OBJECTIVE

- To introduce the students to the various methods and principles of research and research work as per the accepted norms and scientific practices.

UNIT: I:INTRODUCTION:

Research: definition – Meaning – Objectives – Types of research – Qualities of an ideal researcher – Criteria for good research.

UNIT: II:RESEARCH PROCESS:

Research Process meaning – Stages in research work – Problems in research – Sampling: meaning & types.

UNIT: III:RESEARCH DESIGN:

Research Design: Meaning – Contents – Features – Types – Factors affecting research design.

UNIT: IV:DATA COLLECTION:

Types of data – Tools of data collection – Difference between Questionnaire and Interview schedule – Processing of data – Meaning of editing, coding, classification and tabulation – Types of tables.

UNIT: V:REPORT WRITING:

Report: Definition – Meaning – Kinds – Pre-requisites of report writing - Contents of an ideal report.

HOLY CROSS COLLEGE (AUTONOMOUS) TIRUCHIRAPALLI - 2.  
BBA SEMESTER VI NON  
MAJOR ELECTIVE – 2  
DISASTER MANAGEMENT

NO.OFHOURS :2  
NO.OFCREDITS:2

CODE :U15BB6NMT02  
MARKS:100

COURSE OBJECTIVE:

- To develop an understanding of the process of DisasterManagement.
- To understand the mitigation programmes of DisasterManagement.
- To develop an understanding of the Disaster Management poling andlegislation.

UNIT I

Meaning, definition, basic aspects and types of disasters.

UNIT II

Stages in Disaster - Pre, during and post disaster.

UNIT III

Disaster Mitigation – guiding principles of Mitigation. Formulation and implementation of Mitigation programmes.

UNIT IV

Disaster training – Utilisation of resources, training and public awareness.

UNIT V

Disaster Management policy and legislation; Disaster Management – Strategy in India.

BOOKS FOR REFERENCE:

- “Disaster Management” , I sundar, T. Sezhiyan 1st Edition, Sarup andSons, New Delhi,2007.
- “Disaster Management” , A Disaster Manager’s Hand boob; Carter.W,ASTAN Development Bank,Manila.
- Natural Disaster Management, Destruction, Safety and Pre cautions,S. Prasad, Mangalam publishers and Distributors, New Delhi –2007.
- Challenge and Response; K.D.Gangrade, S.Dhadde, Delhi, Rachnapublications, 1973.

TEXT BOOK :

- Ravilochanan : Research Methodology, Margham Publications, Chennai

BOOKS FOR REFERENCE:

- Kothari C.B and Gopal M.H. : An Introduction Research Procedure in Social Science.
- Amarchand : Research Methods.
- Sadhuand Singh : Research Methodology in Social Science

HOLY CROSS COLLEGE  
(AUTONOMOUS)TIRUCHIRAPPALLI-2.  
2015-16  
SEMESTER –II  
ALLIED -3  
COMMUNICATION SKILLS

NO OFHOURS :4

CODE :U15BB2AOT03

NO.OFCREDITS:3

OBJECTIVES

To enable the students to write effective business letters and to develop communication skills. UNIT – I INTRODUCTION  
Communication: Meaning – Definition – Characteristics of  
Communication: Accuracy, Brevity, Clarity and Appropriateness -  
Barriers to Communication.

UNIT – II METHODS OF COMMUNICATION

Methods and types of communication – Formal and informal  
communication - Oral communication – Grapevine Communication –  
Principles of effective communication.

UNIT – III LISTENING

Needs & Advantages of Listening - Active & Passive Listening -  
Elements of Active Listening Coherence of Listening with Reading -  
Coherence of Listening with Speaking

UNIT – IV SPEAKING

Features of effective Speech - Role Play - Conversation building -  
Presentation Skills – Group Discussions – Interview facing skills.

UNIT – V REPORT WRITING

Proposal for report, short report, formal report, report presentation –  
Drafting of business reports: market reports; press reports – Letter to editor  
– Reporting of speeches of directors, important events etc.

BOOKS FOR STUDY

Urmila Rai, (2009). Business Communication, New Delhi: Himalaya Publications.

## BOOKS FOR REFERENCES

- P.Kiranmai Dutt & Geetha Rajeevan, (2006). Basic Communication Skills.
- Heidi Schultz, Ph.D., (2005). Business Scenarios.

HOLY CROSS COLLEGE ( AUTONOMOUS),  
TIRUCHIRAPPALLI-2

B.A. /B.Sc. / B.Com. / B.R.Sc./ B.C.A. DEGREE  
COURSE LIFE ORIENTED  
EDUCATION  
ETHICS – III: FAMILY AND CAREER DEVELOPMENT

HRS / Wk :1

CODE: U13VE6LVE03

CREDIT :1

MARKS : 100

### OBJECTIVES:

- To help the students learn skills, knowledge, talent to lead a meaningful life.
- To help the students understand marriage life.
- To make the students learn skills of nurturing family and children.
- To make them aware of emotional intelligence and choose their carrier.

### UNIT – I: PERSONAL COMPETENCE

Emotional Intelligence for Professional growth, Management Vs Leadership-Management and Leadership Skills - Conflict Management - Tips for Professional growth

### UNIT – II: MARRIAGE AND FAMILY

Family Vision - Family Values, Family relationship, Family Management, Sex in Marriage, Emotional Balance and Imbalance, Compatibility between Husband and Wife

### UNIT – III: MOTHERHOOD

Bringing up Children - Development stages(Eric Ericson model), Spirituality: Spirituality in Family - Prayer, God's Will , Role of Mother

#### UNIT – IV: PERSONALITY DEVELOPMENT

Self Analysis; interpersonal relation, introspection – character formation towards positive personality (values, self and college motto, punctuality, good moral, poverty, honesty, politeness, humanity, gentleness, friendship, fellowship and patriotism)

#### UNIT – V: CAREER CHOICE

Career Choice according to Personality, Preparation for Competitive Exams, Sources of Knowledge, Memory Techniques, Mind Mapping

#### REFERENCES:

5. Tony B and Barry Buzan(2003), The mind map book, BBC world wide limited, London.
6. Susan Nash(2005), Turning team performance inside out, Jai CO. publishing House, New Delhi.
7. Fr. Ignacimuthu (1999) “Values for Life”, VaigaraiPathipagam.
8. Grose. D.N. (2000), “A text book on Value Education”, Dominant Publishers.



HOLY CROSS COLLEGE (AUTONOMOUS)  
TIRUCHIRAPPALLI – 2  
B.A./B.Sc/B.Com/B,R.SC/B.C.A DEGREE COURSES

LIFE ORIENTED EDUCATION  
CATECHISM – III: LITURGY AND  
CHRISTIAN LIFE

HRS / WK :1  
CODE:U12VE6LVC03  
CREDIT :1  
MARKS : 100

OBJECTIVES:

- To prepare the students to participate meaningfully in the liturgical celebration and experience GOD in their day today life.
- To become a living witness to Jesus Christ in their personal, family and social life.

UNIT – I: LITURGY

Personal prayer ( Know oneself) – Vocal prayer – Community prayer – Meditation – Contemplation – Knowing the prayers : Our Father – Hail Mary – Holy Rosary – Mysteries of the Rosary- Litany of Mary – family prayer-Popular devotion

UNIT – II: HOLY SACRIFICE OF THE MASS

Significance – meaning and need for spiritual growth – mass prayers – part of the mass – liturgical year, its division and its significance. –Creed – Act of contrition – Discernment of spirits

– Counseling – Spiritual direction.

UNIT – III: CHRISTIAN VOCATION AS DISCIPLE FOR THE KINGDOM OF GOD

Who am I as a Christian? – Christian dignity and others – The values of the Kingdom opposing to the values of the World – Christian social conscience – Christian in the reformation of the world – a call to be salt and light in today's context.

UNIT – IV: CHRISTIAN FAMILY

Holy family- characteristic of good family – Bible centered, Prayer centered, Christian centered–Responsibilities of parents, and children in the family – church – laws towards marriage- Pro life (Abortion, Euthanasia) – Lay Vocation – Lay Participation – Lay associates.

#### UNIT – V: CONSECRATED LIFE

“Come and follow me” – special disciples - Religious vocation – “I have called you to be mine”- Role of Nuns and Priest - called to be prophets and agents for God’s Kingdom – nucleus of the church – Eschatological signs of the God’s Kingdom.

#### REFERENCES:

3. Compendium – Catechism for the Catholic Church Published by Vaigarai Publishing House for the Catholic Church of India.
4. You are the light of the World, A course on Christian living for II year Religion published by Department of Foundation Courses, St.Joseph’s College (Autonomous), Tiruchirappalli– 620 002.

HOLY CROSS COLLEGE (AUTONOMOUS), TRICHIRAPALLI-2.

B.A/B.SC/B.COM/B.R.SC/B.C.A – DEGREE COURSES  
LIFE ORIENTED EDUCATION  
BIBLE STUDIES – III: ESSENCE OF CHRISTIAN  
FAITH

CODE: U12VE6LVBO3

HRS / Wk :

1

CREDIT :1

MARKS : 100

Objective:

- Prepare to practice Christian principles in family, church and society as a young women.

UNIT – I: ESSENTIALS OF CHRISTIAN FAITH

- Salvation – Deliverance from sin (Is 53), Assurance of salvation and New life (II Cor 5:17)
- Sacraments – Baptism (Luke 3: 6-14), Lord's Supper (I Cor 10: 16,17; 11: 23-29)
- Trinity– One in three and three in one. Illustrations from the Bible. (John 14: 16,17)
- Heaven and Eternal life (John 14: 13, 3: 13-21)

UNIT – II: MAARIAGE AND FAMILY LIFE

- Finding the God's Will - Issac (Gen 24)
- Man and woman as Partners – Abraham and Sarah (Gen 16-18,22)  
Aquila and Priscilla (Acts 18: 1-3,26)
- Evils to be avoided – Premarital Sex, Extramarital Sex, Homosexuality,  
Abortion(Heb 13: 4, Psalm 127 : 4)
- Ideal Wife – Sarah (I Peter 3: 1-6), Ruth, Eph 5

### UNIT – III: CHRISTIAN HOME

- Parental Responsibilities and bringing up children – Abraham (Gen 22),
- Caring for the Aged (I Sam 2: 31,32)
- Entertainments (I Cor 10: 23)

### UNIT – IV: CHRISTIAN ETHICS

- Holiness – Joseph (Gen 39:9)Levi 11: 45, Ecc 12
- Obedience to God - Abraham (Gen 12) ; St. Paul (Acts 9)
- Freedom and Accountability
- Justice and Love
- Choices in Life – Making Decisions(Studies, job, life Partner)

- Model to follow – Who is your model? (John 15: 1-17)
- Social Evils – Dowry, Caste discrimination, Accumulation of wealth
- Freedom of Options, Time Management, Work Ethics (I Peter 2: 11-25)

#### UNIT – V: ROLE IN CHURCH AND SOCIETY

- Man is the temple of God (I Cor 3: 11-17, 6: 19-20) Individual responsibility in Gospel work
- Church –Body of Christ (I Cor 12: 14-27)
- Unity (John 17: 20-23, Mat 10: 37-39, 16:24-26, Mark 13: 11-13)
- Discipleship (I & II Timothy, Titus)
- Social Responsibilities (Phil 2; 1-11, James 1: 27, 2: 14-17, 4: 17, 5: 14-15)

#### REFERENCES:

7. Alban Douglass (1982) One Hundred Bible Lessons. Gospel Literature Service, Mumbai.
8. Derek Prince (1993) Foundations for Righteous Living. Derek Prince Ministries- South Pacific, New Zealand.
9. Derek Prince and Ruth Prince (1986) God is a Match maker. Derek Ministries, India.
10. Ron Rhodes(2005) Hand book on Cults. Amazon.com
11. Stanley.R. (1997) With God Again. Blessing Youth Mission, India.
12. Taylor.H. (1993) Tend My Sheep. SPCK, London.